

## **VARIANCE REPORT**

STATE OF HAWAII

PROGRAM TITLE:

ECONOMIC DEVELOPMENT

PROGRAM-ID:

PROGRAM STRUCTURE NO: 01

	FISCAL	YEAR 2006-	07			THREE MON	NTHS ENDED 0	9-30-	07		NINE MC	NTHS ENDING	06-30-	08	
	BUDGETED	ACTUAL	<u>+</u> CH	IANGE	%	BUDGETED	ACTUAL	1	+ CHANGE	%	BUDGETED	ESTIMATED	<u>+</u> CI	IANGE	%
PART I: EXPENDITURES & POSITIONS RESEARCH & DEVELOPMENT COSTS					l "										
POSITIONS			i	i	i			i		i			i		ĺ
EXPENDITURES (\$1,000's)				. [	I			ı		- [			ĺ	ĺ	ĺ
OPERATING COSTS								İ							
POSITIONS	472.50	388.50	•	84.00	18	488.00	408.00	j.	- 80.00	16 j	488.00	484.00	j -	4.00	j 1
EXPENDITURES (\$1000's)	239,338	213,078	- 2	26,260	11	196,034	25,130	-	- 170,904	87	103,402	276,049	+ 1	72,647	167
TOTAL COSTS									·						
POSITIONS	472.50	388.50	1 -	84.00	18	488.00	408.00	1 -	- 80.00	16 j	488.00	484.00	j -	4.00	j 1
EXPENDITURES (\$1000's)	239,338	213,078	- 2	26,260	11	196,034	25,130	-	- 170,904	87	103,402	276,049	+ 1	72,647	167
					L	FISC	CAL YEAR 2006	-07			FIS	CAL YEAR 2007	'-08		
					<u></u>	PLANNED	ACTUAL	1:	<u>+</u> CHANGE	%	PLANNED	ESTIMATED	_ <u>+</u> CH	IANGE	%
PART II: MEASURES OF EFFECTIVENESS	NT & IN MULLIONIC				!	10000	40000	Ì	!	_ !					
<ol> <li>GROSS STATE PRODUCT (2000 CONSTA</li> <li>REAL PERSONAL INCOME (2000 CONSTA</li> </ol>		,				46822	49006	- :	+ 2184.	5	49192	50412	+	1220	2
3. UNEMPLOYMENT RATE (%, TENTHS)	AIV I D IN MILLION	<b>)</b>			- 1	40576 3.1	40219	-	00,	1	41518	40949	-	569	1
4. TOTAL EMPLOYMENT (THOUSANDS)					- }	627	2.3 634	-	- 0.8	26   1	3.2 633	2.7   644	-   _	0.5   11	16
5. GROSS STATE PRODUCT (CURRENT \$ II	MILLIONS)					59221	60056	-	. ,	11	62299	63505	+   +	1206	2   2
6. PERSONAL INCOME (CURRENT \$ IN MIL					i	46227	48854	1 +	:	61	51244	51800	} '   +	556	•

## PROGRAM TITLE: ECONOMIC DEVELOPMENT

01

## **PART I - EXPENDITURES AND POSITIONS**

The variance in Economic Development program position counts is generally due to delays in recruitment and filling of vacancies.

The variance in expenditures is the net effect of position vacancies, lower than anticipated expenditures, and delays or deferrals of program projects.

## **PART II - MEASURES OF EFFECTIVENESS**

Item 3. The unemployment rate variance is the result of an unexpected increase in the demand for labor and slower growth in the supply of labor.

PROGRAM TITLE: **BUSINESS DEVELOPMENT** 

PROGRAM-ID:

PROGRAM STRUCTURE NO: 0101

**VARIANCE REPORT** 

	FISCAL	YEAR 2006-	07			THREE MON	THS ENDED 0	9-30-	-07		NINE MO	NTHS ENDING	06-30-0	8	
DART I EVENDITURES S DOSTIONS	BUDGETED	ACTUAL	<u>+</u> CH	ANGE	%	BUDGETED	ACTUAL	Т	+ CHANGE	%	BUDGETED	ESTIMATED	<u>+</u> CH	ANGE	%
PART I: EXPENDITURES & POSITIONS RESEARCH & DEVELOPMENT COSTS POSITIONS EXPENDITURES (\$1,000's)			     		     					 					     
OPERATING COSTS POSITIONS EXPENDITURES (\$1000's)	82.00 9,802	79.00 8,193	  -  -	3.00   1,609	4   16	85.00 1,589	85.00 1,571	- ;	+ 0.00   - 18	0   0   1	85.00 8,635	85.00   8,814	++	0.00   179	   0   2
TOTAL COSTS POSITIONS EXPENDITURES (\$1000's)	82.00 9,802	79.00 8,193	-	3.00   1,609	4   16	85.00 1,589	85.00 1,571	- 1	+ 0.00   - 18	0 j 1 j	85.00 8,635	85.00   8,814	+	0.00 179	(
					Ŀ	FISC	AL YEAR 2006	-07			FIS	CAL YEAR 2007	-08		
DADT II. MEAGUREO OF FEFFOTINGNESS					L	PLANNED	ACTUAL		+ CHANGE	%	PLANNED	ESTIMATED	± CH/	ANGE	%
PART II: MEASURES OF EFFECTIVENESS  1. ANNUAL PERCENTAGE INCREASE IN GI 2. NUMBER OF NEW JOBS CREATED PER		DUCT				5.2 6210	6.2 13663	 	+ 1   + 7453	19   120	5.0 6272	5.7   9450	+++	   0.7   3178	   14   51

Intermediate Level Program
No Narrative
(See Lowest Level Programs for Explanation of Variances)

REPORT V61 11/29/07

PROGRAM TITLE:

STRATEGIC MARKETING & SUPPORT

PROGRAM-ID: BED-100
PROGRAM STRUCTURE NO: 010101

	ı	FISCAL	YEAR 2006-	07		l	THREE MON	ITHS ENDED 0	9-30-0	7	ļ	NINE MO	NTHS ENDING	06-30-	08	
		BUDGETED	ACTUAL	<u>+</u> C	HANGE	%	BUDGETED	ACTUAL	<u>+</u>	CHANGE	%	BUDGETED	ESTIMATED	± Cl	HANGE	%
PART I: EXPENDITURES & POSITIONS	Π			1										1		
RESEARCH & DEVELOPMENT COSTS	Ţ			1					1		1 1			1	- 1	
POSITIONS	ı			I											I	
EXPENDITURES (\$1,000's)	1			1					ı		1 1			Ī	I	
OPERATING COSTS																
POSITIONS	- 1	19.00	19.00	+	0.00	i oi	20.00	20.00	j +	0.00	i oi	20.00	20.00	j +	0.00 i	i o
EXPENDITURES (\$1000's)	- 1	4,067	2,100	-	1,967	48	451	427	j -	24	5	3,799	3,862	+	63	2
TOTAL COSTS	Г			Ī												
POSITIONS	1	19.00	19.00	į +	0.00	oi	20.00	20.00	i +	0.00	i oi	20.00	20.00	i +	0.00	i c
EXPENDITURES (\$1000's)	1	4,067	2,100	j -	1,967	48	451	427	_i _	24	I 5 i	3,799	3,862	i +	63 i	2

		L FIS	CAL YEAR 2006	6-07			FIS	CAL YEAR 2007	7-08	,	
		PLANNED	ACTUAL	<u>+</u> C	HANGE	%	PLANNED	ESTIMATED	<u>+</u> CH	IANGE	%
PART	II: MEASURES OF EFFECTIVENESS					ľ				]	
1.	INVESTMENT GEN BY BUS DEV & PROMO ACT \$M	13	9.1	-	3.9	30	13	2	-	11	85
2.	NUMBER OF TRADE & INVESTMENT LEADS GENERATED	650	1555	+	905	139	650	1000	+	350	54
3.	CLIENT SATISFACTN BASED ON EVAL SURVEYS	9.5	9.0	-	0.5	5	9.5	9.0	] -	0.5	5
4.	# JOBS GENERATED BY COMMUNITY-BASED ORGANIZATIONS	100	153	+	53	53	100	40	-	60	60
5.	# NEW FIRMS ENROLLED IN ENTERPRISE ZONE PROGRAM	40	15	-	25	63	40	20	-	20	50
6.	# JOBS GENERATED BY ENTERPRISE ZONE BUSINESSES	300	830	+	530	177	300	100	-	200	67
7.	# BAC CLIENTS ASSISTED BY PHONE & IN PERSON	NO DATA	NO DATA	+	0	0	NO DATA	NO DATA	+	0	(
8.	# BAC LICENSE APPLICATIONS PROCESSED	NO DATA	NO DATA	+	0	0	NO DATA	NO DATA	+	0	C
PART	III: PROGRAM TARGET GROUP			ı		l I			l	ľ	
1.	# HAWAII FIRMS ENGAGED IN INTERNAT'L BUSINESS	700	760	i +	60	9	750	750	;   +	οί	C
2.	# ELIG NON-PROFIT COMM-BASED ORGS & COOPERATIVES	400	550	i +	150	38	400	400	+	0 1	Ò
3.	# SMALL BUS REQUESTING REGULATORY RELIEF/LEGIS	10	5	i -	5	50	10	10	+	0 1	Ċ
4.	# ATTENDEES AT BAC OUTREACH ENGAGEMENTS	NO DATA	NO DATA	j +	0		NO DATA	NO DATA	+	o i	
PART	IV: PROGRAM ACTIVITY	1 .				1 1			!	<del> </del>	
1.	# INT'L BUSINESS DEVELOPMENT ACTIVITIES	20	33	i +	13	65	-20	. 30	:   +	10	50
2.	# NATL BUSINESS DEVELOPMENT ACTIVITIES	i 10	2	i -	8	80	10	3	i -	7	70
3.	#OUT-OF-STATE FIRMS, ORGS ASSTD TO LOCATE/INV HERE	j 10	3	i -	7	70	10	2	_	8 1	80
4.	# LOCAL FOCUSED EDUC & PROMO, BUS DEV ACTIVS	j 13	14	i +	1	8	13	13	+	οi	C
5.	# PRINT, ELECTRONIC PUBLICATIONS, MKTG COLLATERAL	į 4	4	j +	0	i oi	4	1	-	3	75
6.	# INVESTMENT & TRADE CONSULTATIONS	300	286	i -	14	5	325	50	-	275	85
7.	#FIRMS GVN INFO/ASST FOR PARTIC IN ENTERPRSE ZONES	300	325	j +	25	i 8 i	300	180	-	120	40
8.	NUMBER OF BAC OUTREACH ENGAGEMENTS	NO DATA	NO DATA	+	0	0	NO DATA	NO DATA	+	0 1	0
9.	# CBED APPLICATIONS RECEIVED & REVIEWED	0	9	j +	9	oj	40	22	-	18	45
10.	# NEW/AMENDED RULES REVIEWD BY BUS ADV & SBRRB	55	57	i +	2	4	55	55	+	οi	0

PROGRAM TITLE: STRATEGIC MARKETING & SUPPORT

01 01 01 BED 100

### **PART I - EXPENDITURES AND POSITIONS**

Positions. No variances.

Expenditures. Variance in FY 2007 is primarily due to lower than anticipated expenditures for the Community-Based Economic Revolving Fund and the Disaster Commercial/Personal Loan Program.

#### **PART II - MEASURES OF EFFECTIVENESS**

Item 1. Investment generated by business development and promotional activities were not met because there continues to be an indeterminate lag between investment attraction activities and actual investment realized in Hawaii. This is also due in part to the industries the division targets and the fact that there are many variables that the private sector considers before making an investment decision that is beyond the division's control. Projected investments through the U.S. Customs & Immigration Service's Hawaii Regional Center have been put on hold while the department awaits the reactivation of the Immigrant Investor Program.

Item 2. Trade and investment leads are generated through industry development and investment attraction activities. Leads generated through these activities are not easily quantifiable in advance. The activities, however, provide a good venue for Hawaii companies interested in exporting their products and services, test marketing their products, building brand awareness and identifying potential funding sources or partners to grow their business outside of the state.

Item 4. Five large community-based organizations planned and developed Community economic development projects which created 53 more jobs than anticipated. Jobs were created in the agricultural industry, arts and crafts industry, edu-tourism, and food service.

Item 5. A new outreach and marketing effort started in the 3rd and 4th quarters of 2006. The efforts needed to be expanded and increased to attract more companies in the categories and locations deemed most in need of support. In addition, due to the low unemployment levels across the State, some eligible companies that were interested in the program did not sign up because of concern with meeting the employee hiring requirements.

Item 6. The Annual Report that was completed in June of 2007 showed that 830 jobs were created. This calculation was derived by summing jobs reported at the time of application and comparing it with those companies that submitted a 2006 end-of-year report. Thus, the application job count vis Å vis the initial job count could have occurred in any of the years covered by the report (1999, 2000, 2001, 2002, 2003, 2004, or 2005). Because many companies did not submit an annual report (only 61 companies out of 205) and fewer companies filed reports in 2005 and 2006, this was the most efficient method for determining

this indicator. Finally, the low end-of-year reporting was also exacerbated due to companies concerned that they could not meet the increased employee hiring requirements for certification during this period of low unemployment and thus did not submit reports. No tax benefits were claimed by those not reporting.

#### PART III - PROGRAM TARGET GROUPS

Item 1. It is very difficult to estimate the number of Hawaii firms engaged in international business. The division relies heavily on anecdotal information provided by the private sector, U.S. Department of Commerce's Export Assistance Center and DBEDT's Foreign Trade Zone. Neither the U.S. Customs & Immigration Service nor the Department of Commerce track Hawaii companies conducting international trade.

Item 2. CBED co-sponsorship in two community-based economic development conferences and training workshops contributed to an increase of +150 Hawaii organizations and cooperatives being serviced. Increase in conference attendance may be credited to the increase in interest and initiatives involving agro-, edu-, and eco-tourism, as well as an increase in initiatives supporting leadership and entrepreneurship.

Item 3. The number of small businesses requesting regulatory relief is less than planned due to the inability to forecast how many small businesses having regulatory issues.

## **PART IV - PROGRAM ACTIVITIES**

Item 1. The number of international business development activities increased markedly due to the efforts of the department's two overseas offices in Beijing and Taipei.

Item 2. The number of national business development activities decreased due to changes in the industry focus of several trade shows that the division had planned to participate in.

Item 3. The number of out-of-state firms assisted to locate or invest in Hawaii did not meet projections due in part to the temporary suspension of the Hawaii Regional Center. With the Immigrant Investor Program on hold, potential business investors are holding off starting their business in Hawaii until the program is reactivated.

Item 9. Although CBED funding levels did not allow the program to fund community grant and/or loan requests in FY 2007, the program received a total of nine (9) community applications. Two of the nine requests were reviewed by program staff and the CBED Advisory Council and recommended for funding in FY 2008 if funding levels were restored.

**REPORT V61** 11/29/07

PROGRAM TITLE:

CREATIVE INDUSTRIES DIVISION

PROGRAM-ID: PROGRAM STRUCTURE NO: 010102

BED-105

	FISCAL Y	/EAR 2006-	07	I		THREE MON	ITHS ENDED 09	-30-07	•	l	NINE MO	NTHS ENDING	06-30	-08	
	BUDGETED	ACTUAL	<u>+</u> CF	IANGE	%	BUDGETED	ACTUAL	±	CHANGE	%	BUDGETED	ESTIMATED	<u>  ±.</u> C	HANGE	%
PART I: EXPENDITURES & POSITIONS RESEARCH & DEVELOPMENT COSTS POSITIONS EXPENDITURES (\$1,000's)	 		  -  -	     	     			     		     			     		]
OPERATING COSTS POSITIONS EXPENDITURES (\$1000's)	10.00   1,432		   +   -	0.00     0.00     6	0	11.00 235	11.00 235	   +   +	0.00	   0    0	11.00 1,123	11.00 1,146	   +   +	0.00   23	•
TOTAL COSTS POSITIONS EXPENDITURES (\$1000's)	10.00   1,432	10.00 1,426	   +   -	0.00   6	10	11.00 235	11.00 235	   +   +	0.00	0    0	11.00 1,123	11.00 1,146	+	0.00	
					L	FISC	AL YEAR 2006-0	)7		1	FIS	CAL YEAR 2007	7-08		
					L	PLANNED	ACTUAL	- ± (	CHANGE	%	PLANNED	ESTIMATED	<u>+</u> 0	HANGE	%
PART II: MEASURES OF EFFECTIVENESS  1. AMT OF DIRECT EXPEND. FROM FILM F  2. IMPACT ON STATE ECON BY FILM PROI  3. TAX REV GEN BY DIRECT EXPEND FRM  4. FUNDG STIM IN ADD TO CID BGT SPPTO	D DIRECT EXP (MIL) I FILM PROD (MIL)					100 159.8 12.9 100000	185.7 296.7 13.7 192400	   +   +   +   +	85.7 136.9 0.8 92400	   86     86     6     92	100 159.8 12.9 0	200 319.6 21.0 300000	+ + + + +	100   159.8   8.1   300000	
PART III: PROGRAM TARGET GROUP  1. MAJOR HOLLYWD STUDIOS/US & INTL F  2. LOCAL PROD COMPANIES/LOCAL PROF  3. LOCAL FILM FESTIVALS  4. TOURISTS PROMPTD BY LOCAL CULT/F  5. NONPROFIT ARTS/CULT ORGS BENEF 6  6. FOUNDATIONS AND OTHER FUNDING S	O PROFESSIONALS ARTS/EXP TO FILM/ OF ECON ACT BY C					200 4000 20 55460 150 39	200 4000 26 55460 150 39	+   +   +   +   +	0   0   6   0   0	0   0   30   0   0	200 4000 20 56848 150 39	200 4000 26 55460 150 45	   +   +   +   -   +	0   0   6   1388   0   6	0   0   30   2   0
PART IV: PROGRAM ACTIVITY  1. #FILM/TV/COMMERCIAL PROJS FILMING 2. # OF FILM PERMITS PROCESSED ANNU 3. # LOCALLY FOCUSED EDUCATIONAL & 4. #OVERSEAS SALES/MKTG/PROMO ATTI 5. # OF ARTS, CULTURE AND FILM INQUIR	ALLY PROMOTNL EVENT ND/SPON/SPPT BY	S				140 1500 12 1 3604	170 1523 24 2 3708	   +   +   +   +	30   23   12   1   104	21   21   2   100   100   3	140 1500 12 1 3604	170 1600 29 4 3708	   +   +   +   +	30   100   17   3   104	21 7 142 300

PROGRAM TITLE: CREATIVE INDUSTRIES DIVISION

01 01 02 BED 105

### **PART I - EXPENDITURES AND POSITIONS**

No significant variances.

## **PART II - MEASURES OF EFFECTIVENESS**

Item 1. Expenditures increased significantly due to the amendment to HRS 235-17 (motion picture, digital media, and film production income tax credit). Due to the increased refundable tax credits, more feature films shot in Hawaii, thus contributing \$85.7 M more dollars in direct expenditures than anticipated.

Item 2. Due to the increase in direct expenditures, there is an increase in the impact on the state.

Item 3. FY 08 estimate based on half of the direct expenditures claiming the refundable tax credit.

Item 4. Increase due to greater number of organizations co-sponsoring CID activities.

## **PART III - PROGRAM TARGET GROUPS**

Item 3. Local film festivals increased by 30 percent. The FIB has been tracking the number of annual film festivals and there are six new additional film festivals in this past fiscal year.

Item 6. Increase due to locating other funding sources.

## **PART IV - PROGRAM ACTIVITIES**

Item 1. The variance is due to more film/TV/commercial projects filming in the state than anticipated. The anticipated increase for FY 08 is based on the actual increase in FY 07.

Item 3. Increase due to including First Friday monthly events that DBEDT co-sponsors with the Friends of Hawaii State Art Museum and the State Foundation on Culture and the Arts as individual events.

Item 4. Increase due to additional events co-sponsored by ACDB.

PROGRAM TITLE:

FOREIGN TRADE ZONE

PROGRAM-ID:

BED-107

PROGRAM STRUCTURE NO: 010103

	FISCAL	YEAR 2006-	07	ļ		THREE MO	NTHS ENDED 09-	30-07	·		NINE MO	NTHS ENDING	06-30-0	08	
	BUDGETED	ACTUAL	<u>+</u> C	HANGE	%	BUDGETED	ACTUAL	<u>+</u> (	CHANGE	%	BUDGETED	ESTIMATED	<u>+</u> CF	IANGE	%
PART I: EXPENDITURES & POSITIONS RESEARCH & DEVELOPMENT COSTS POSITIONS EXPENDITURES (\$1,000's)	 		     		     					i i     			   	 	
OPERATING COSTS POSITIONS EXPENDITURES (\$1000's)	   19.00   1,956	16.00 1,966	  -  +	3.00   10		19.00 354	19.00 363	   +   +	0.00	   0    3	19.00 1,656	19.00 1,683	   +   +	0.00     27	   0    2
TOTAL COSTS POSITIONS EXPENDITURES (\$1000's)	   19.00   1,956	16.00 1,966	  -  +	3.00   10	16   1	19.00 354	19.00 363	   +   +	0.00	0    3	19.00 1,656	19.00 1,683	++	0.00   27	0   2
	•				L		CAL YEAR 2006-0					CAL YEAR 2007			
PART II: MEASURES OF EFFECTIVENESS					Ļ	PLANNED	ACTUAL	<u>  + 0</u>	CHANGE	%	PLANNED	ESTIMATED	<u>+</u> CH	IANGE	%
<ol> <li>%VALUE INCR OF CARGO IN/OUT OF F</li> <li>% INCR VALUE CARGO IN/OUT OF ALL</li> <li>% INCR IN VALUE OF CARGO IN/OUT OF</li> </ol>	SUBZONES F PIER 2 FACIL	ES)			     	3 3 6	15 39 -6	   +   +   -		   400    1200     200	3 3 6	5   10   6	+ + + +	2   7   0	67   233   0
<ol> <li># OF NEW FIRMS USING FTZ PROGRAM</li> <li>% INCR IN VALUE OF EXPORTS FROM A</li> <li>INCR IN USERS' EMPLMT ATTRIB TO PA</li> <li>SATIS RATING BY FTZ USERS (1-5 SCAI</li> </ol>	ALL FTZ FACILITIES ARTIC IN FTZ PROG LE)					30 5 60 4	28 18 50 0	-   +   -	10	7   260   17   100	30 5 60 4	30   5   60   4	+ + + + + +	0   0   0   0	0   0   0   0
YEARLY SPECIAL FUND BAL (TOT REV	LESS TOT EXP)					0	-312	-	312	0	.0	0	+	0	0
PART III: PROGRAM TARGET GROUP  1. FIRMS USING FTZ PROGRAM (NO.)  2. COMPANIES THAT IMPORT/EXPORT DU  3. COMPANIES THAT MANUF USING DUTIA					]	390 500 70	378 500 70	   -   +   +	12 0 0	   3    0	390 500 70	390   500   70	++++	   0   0   0	  0  0  0
PART IV: PROGRAM ACTIVITY  1. VALUE OF CARGO IN/OUT OF FTZ (EXC 2. VALUE OF CARGO IN/OUT OF SUBZONE 3. VALUE OF CARGO IN/OUT OF PIER 2 FA 4. VALUE OF CARGO HANDLD FOR DEPT 5. ADVERTISING/MARKETING EXPEND ZO	ES CILITY OF HOMELAND SE	,				575 850 70 0 50	1646 7015 58 0 5	   +   +   -   +		   186     725     17     0	575 850 70 0 50	1700   700   70   0   50	+ + + + +	1125   150   0   0   0	196   18   0   0   0

## PROGRAM TITLE: FOREIGN TRADE ZONE

01 01 03 BED 107

## **PART I - EXPENDITURES AND POSITIONS**

Position vacancies in FY06-07 were the result of program trying to control operational expenditures to maintain parity with program revenue.

Position vacancies in the first quarter of FY07-08 were the result of program trying to control operational expenditures to maintain parity with program revenue.

## **PART II - MEASURES OF EFFECTIVENESS**

- Item 1. The 15 percent increase in value of cargo in/out of FTZ (excluding subzones was due to the increase in fuel costs associated with Honolulu International Airport's Fueling Facilities Corporation (FFC).
- Item 2. The 39 percent increase in value of cargo in/out of all subzones was due to the increase in fuel costs associated with Tesoro.
- Item 3. The 6.0 percent decrease in value of cargo in/out of Pier 2 facility was due to restructuring of Pier 2 operations.
- Item 5. The increase in value of exports from all FTZ facilities was a result of an Increase in fuel costs associated with Tesoro.
- Item 6. The decrease in users' employment attributed to participation in the FTZ program is the result of fewer additional hires by The Honolulu International Airport's FFC.
- Item 7. The user survey related to user satisfaction in FY 2006-2007 had not yet been implemented.
- Item 8. The decrease in yearly special fund balance (total revenue less total expenditures) in FY 2006-2007 was due to an increase in expenditures for special projects to include the purchase of plastic pallets to replace the existing wooden pallets.

#### **PART III - PROGRAM TARGET GROUPS**

No significant variances.

#### **PART IV - PROGRAM ACTIVITIES**

Item 1. The increase in value of cargo in/out of the FTZ (excluding subzones) was due to the increase in fuel costs associated with the Honolulu International Airport's Fueling Facilities Corporation.

- Item 2. The increase in value of cargo in/out of subzones was due to the increase in fuel costs associated with Tesoro.
- Item 3. The decrease in the actual value of cargo in/out of the Pier 2 facility was a result of the relocation of a significant customer.
- Item 5. The decrease in advertising/marketing expenditures in FY 2006-2007 was due to budget constraints based on available funds.

## **VARIANCE REPORT**

**REPORT V61** 11/29/07

PROGRAM TITLE:

GENERAL SUPPORT FOR ECONOMIC DEVELOPMENT

PROGRAM-ID: PROGRAM STRUCTURE NO: 010104

BED-142

	FISCAL	YEAR 2006-	07	l		THREE MON	ITHS ENDED 09-	30-07			NINE MO	NTHS ENDING	06-30-08	
	BUDGETED	ACTUAL	± CH	ANGE	%	BUDGETED	ACTUAL	<u>+</u> Cl	HANGE	%	BUDGETED	ESTIMATED	+ CHANG	E   %
PART I: EXPENDITURES & POSITIONS RESEARCH & DEVELOPMENT COSTS	]			1	1	-		i i					-	1
POSITIONS			į	į	i			i	i	i				i i
EXPENDITURES (\$1,000's)			]		- !			!	!	į				!!!
OPERATING COSTS	04.00		!		_ [									
POSITIONS EXPENDITURES (\$1000's)	34.00   2,347	34.00 2,701	+   +	0.00   354	•	35.00 549	35.00 546	+   -	0.00   3	0	35.00 2.057	35.00	+ 0.0	
TOTAL COSTS	2,047	2,701	1 ' 1	334	131			- 	3	1	2,057	2,123	+ 6	6   3
POSITIONS	I I 34.00	34.00	   +	0.00 l	0	35.00	35.00	   +	0.00 l	0 J	35.00	35.00 l	+ 0.0	  0  0
EXPENDITURES (\$1000's)	2,347	2,701		354		549	546	·	3	1	2,057	2,123		6   3
					1	FISC	AL YEAR 2006-0	7		i	FIS	CAL YEAR 2007	-08	<u> </u>
DADT II MEAGURES OF THE CONTROL OF					Ī	PLANNED	ACTUAL	L ± CH	IANGE	%			+ CHANG	%
PART II: MEASURES OF EFFECTIVENESS  1. % CONTRACTS & LTRS OF AGMT PROC	/DE\/WD\W/IN 10 P	AVC				400	400				100	400		T
2. % CHNG IN AMT OF FED & NONSTATE G					j I	100 0	. 100 -38	+   -	0 ∤ 38 I	0   0	100	100		0   0   0   0
3. % ERROR-FREE SUMMARY WARRANT V					i	95	99	+	4	4	95	95		0 0 0 1
4. SERVER DOWNTIME AS % TOTAL OPER 5. % DBEDT EMPLOYEES WORKING WOLLD					ļ	2.0	.8	-	1.2	60	2.0	.8		2   60
	I FORMAL GRIEVA	ANCE			- 1	98	98	+	0	0	98	98	+	0 0
PART III: PROGRAM TARGET GROUP  1. STATE RESIDENT POPULATION (1000S)			1		ļ	4000	4005	!	. [			!		
2. STATE DE FACTO POPULATION (1000S)					-	1298 1431	1285 1407	-   -	13   24	1   2	1312 1447	1299   1422		3   1   5   2
3. NUMBER OF DBEDT POSNS (PERMANEI	NT & TEMPORARY	)			i	258	351	+	93	36	258	359	+ 10	
PART IV: PROGRAM ACTIVITY					ī			1	1	i				<del></del> -
# OF TESTIMONIES PRESENTED AT LEG					i	500	600	<b>i</b> +	100 j	20	500	600	+ 10	20
<ol> <li># OF REQUESTS FOR ALLOTMENT (A19)</li> <li># OF IFBS AND RFPS ADVERTISED</li> </ol>	PREPARED				- !	162	182	+	20	12	162	190 [	+ 2	
4. # OF CONTRACTS & LETTERS OF AGMT	EXECUTED					22 278	27 183	+   -	5   95	23   34	22 278	27   183	+ - 9	5   23   5   34
5. # OF SUMMARY WARRANT VOUCHERS	PROCESSED				i	3000	2163	-	837	28	3000	2100	- 90	
6. AMT OF FED & NONSTATE GRANT FUND					į	13000	8785	j -	4215	32	13000	13000		o i oi
7. # OF FORMAL GRIEVANCES FILED ANNU 8. # OF HR/PERSONNEL TRANSACTIONS F		ΔΙΙΥ			-	5 1050	3 1150	-   a.	2	40	5	5		0   0
o. # of the Enconnect HANDACTIONS F	NOOLOGED ANNO	ALLI			ı	1050	1 100	+	100	10	1050	1200	+ 15	)   14

## PROGRAM TITLE: GENERAL SUPPORT FOR ECONOMIC DEVELOPMENT

01 01 04 BED 142

### **PART I - EXPENDITURES AND POSITIONS**

The variance in expenditures in FY 2007 was due to the collective bargaining expenses and the transfer in of funds to BED 142 from other programs for contractual services to implement the Office of International Affairs.

## **PART II - MEASURES OF EFFECTIVENESS**

- Item 2. The decrease in percentage change was due to less federal grant funds received than the prior fiscal year and the timing of grant funds drawn down for program expenditures.
- Item 4. The decrease in the server downtime due to improved hardware and improved system replacements.

## PART III - PROGRAM TARGET GROUPS

Item 3. Increase due to the addition of the HHFDC program to DBEDT.

## **PART IV - PROGRAM ACTIVITIES**

- Item 1. Increase due to the addition of the HHFDC program to DBEDT.
- Item 2. The requests for allotment prepared increased due to the addition of the HHFDC program to DBEDT.
- Item 3 & 4. The increase in the number of IFB/RFP's were the result of more funds available to the programs. The decrease in the number of contracts/LOA's were due to the SPO's implementation of the HePS system and the use of P-Cards which significantly lowered the number of LOA's we executed.
- Item 5. The decrease in vouchers processed was due to the implementation of the State's Purchasing Card Program. This decrease will continue due to a reduction in vouchers needed for vendor payments.
- Item 6. The estimates of grant revenues were greater than the actual amounts required for program expenditures for the fiscal year.
- Item 7. Decrease due to fewer formal grievances filed.
- Item 8. The increase in the number of personnel transactions processed is due to the more aggressive approach the department is taking in establishing/filling positions. Even though the net result in some instances may seem to reflect that no progress was made, the true

picture is different. For example, in one program, over a one year period 16 new employees were hired with 14 employees terminating. The net result would seem to reflect that virtually no progress was made, however, in reality, it translates to 16 recruitment efforts some of which involved classification processing, 30 new hire/separation processing, etc.

PROGRAM TITLE:

TOURISM

PROGRAM-ID:

BED-113

	FISCAL	YEAR 2006-	07	1		THREE MON	ITHS ENDED 0	9-30-	-07		NINE MO	NTHS ENDING	06-3	0-08	
1	BUDGETED	ACTUAL	<u>+</u> C	HANGE	%	BUDGETED	ACTUAL	1	+ CHANGE	%	BUDGETED	ESTIMATED	±	CHANGE	%
PART I: EXPENDITURES & POSITIONS   TRESEARCH & DEVELOPMENT COSTS			1	]											1
POSITIONS			i	i	i			i		ii			l I		i
EXPENDITURES (\$1,000's)			İ	į	į			į		į			İ		į
OPERATING COSTS					1										-
POSITIONS	2.00	2.00	+	0.00	0	2.00	2.00	1	+ 0.00	0	2.00	2.00	+	0.00	0
EXPENDITURES (\$1000's)	123,330	121,393	-	1,937	2	138,737	6,427	1	- 132,310	95	25	132,310	+	132,285	5291
TOTAL COSTS															
POSITIONS	2.00	2.00	+	0.00	0 [	2.00	2.00	- [	+ 0.00	0	2.00	2.00	+	0.00	0
EXPENDITURES (\$1000's)	123,330	121,393	-	1,937	2	138,737	6,427	1	- 132,310	95	25	132,310	+	132,285	5291
	-				ſ	FISC	CAL YEAR 2006	-07		. 1	FIS	CAL YEAR 2007	'-08		
					Ī	PLANNED	ACTUAL		+ CHANGE	%	PLANNED	ESTIMATED	<u>+</u> (	CHANGE	%
PART II: MEASURES OF EFFECTIVENESS					Π										
<ol> <li>TOTAL VISITOR EXPENDITURES (\$ BILL!</li> </ol>	•				1	12.0	12.1	· [	+ 0.1	1	12.0	12.1	+	0.1	1
2. TOTAL TRANSIENT ACCOMMODATIONS	TAX COLLECTION	N			i	231777	224931		- 6846	3	231777	250648	+	18871	1 8

	FISC	CAL YEAR 2006-	-07	FISCA	AL YEAR 2007-	-08	
	PLANNED	ACTUAL	+ CHANGE   %	PLANNED E	ESTIMATED	+ CHANGE   '	%
PART II: MEASURES OF EFFECTIVENESS							
1. TOTAL VISITOR EXPENDITURES (\$ BILLIONS)	12.0	12.1	+ 0.1   1	12.0	12.1	+ 0.1	1
2. TOTAL TRANSIENT ACCOMMODATIONS TAX COLLECTION	231777	224931	- 6846   3	231777	250648	+ 18871	8
3. TOTAL VISITOR DAYS	68.1	67.6	- 0.5   1	68.1	68.1	+ 0	0
4. TOTAL VISITOR ARRIVALS	7.4	7.4	[ + 0   0	7.4	7.4	+ 0	0
5. AIR SEATS (\$MILLIONS)	10.024	10.632	+ 0.608   6	10.024	10.632	+ 0.608	6
6. HAWAII CONVENTION CENTER DELEGATE COUNT	104000	85155	- 18845   18	104000	90780	- 13220	13
PART III: PROGRAM TARGET GROUP			1 1			l	<u> </u>
<ol> <li># ORGANIZATIONS THAT HOLD NATIONAL CONVENTIONS</li> </ol>	1989	1989	+ 0   0	1989	1989	+ 0	0
2. TOTAL LONG-HAUL TRAVEL VISITS - JAPAN (CALENDR YR)	16.2	17.5	+ 1.3   8	16.2	17.5	+ 1.3	8
3. # LEISURE TRIPS TAKEN BY AIRPLANE (US) (CY)	169.7	169.7	+ 0   0	169.7	169.7	+ 0	0
PART IV: PROGRAM ACTIVITY						1	i
# SPORTING EVENTS ACTUALLY FUNDED	15	15	+ 0   0	15	15	+ 0	0
2. # PRODUCT ENRICHMT PROJECTS ACTUALLY FUNDED	125	110	- 15   12	125	125	+ 0	0
3. # OF MAJOR FESTIVALS ACTUALLY FUNDED	11	8	- 3   27	11	9	- 2	18
4. # SPEECHES/PRESENTATIONS TO TOURISM STAKEHOLDERS	50	75	+ 25   50	50	75	+ 25	50
5. # OF STAKEHOLDER MEETINGS HELD	30	30	+ 0 0	30	30	+ 0	0
6. # OF PUBLICATIONS ISSUED	5	5	+ 0 0	5	5	+ 0	0

PROGRAM TITLE: TOURISM

01 02 BED 113

### **PART I - EXPENDITURES AND POSITIONS**

The variance for FY08 Expenditures is because of HTA's exemption to allot the full appropriation in the 1st quarter without reversion.

## **PART II - MEASURES OF EFFECTIVENESS**

Overall variances are due to staff's over/underestimating.

Item 6. FY 2007 was a rough year for meetings at the Hawai'i Convention Center.

Overall, in FY 2007 visitors who indicated they came to Hawai'i for a meeting/convention/incentive dropped -20%. For FY 2008, SMG, the Convention Center's operators, are projecting a revised delegate count of 90,780, instead of 104,000.

## PART III - PROGRAM TARGET GROUPS

Item 2. Variance due to more Japanese taking long-haul trips.

## **PART IV - PROGRAM ACTIVITIES**

- Item 2. The number of projects supported vary depending on the quality and quantity of proposals received. The estimated number of projects supported is based on the previous year.
- Item 3. The three events that did not take place were due to two being cancelled and one not having submitted an application for the funding.
- Item 4. Increase in speeches/presentations to tourism stakeholders due to more activity in this area to step up communication outreach efforts.

# **VARIANCE REPORT**

STATE OF HAWAII

PROGRAM TITLE:

AGRICULTURE

PROGRAM-ID:

PROGRAM STRUCTURE NO: 0103

	FISCAL	YEAR 2006-	07	I		THREE MON	ITHS ENDED 0	9-30	)-07		NINE MO	NTHS ENDING	06-30-08		
	BUDGETED	ACTUAL	<u>+</u> Cł	HANGE	%	BUDGETED	ACTUAL	-	+ CHANGE	%	BUDGETED	ESTIMATED	+ CHA	NGE	%
PART I: EXPENDITURES & POSITIONS RESEARCH & DEVELOPMENT COSTS POSITIONS EXPENDITURES (\$1,000's)				.	     					1					     
OPERATING COSTS POSITIONS EXPENDITURES (\$1000's)	322.50 35,119	260.50 30,416	  -  -	62.00   4,703	19   13	329.00 11,392	274.00 10,180		- 55.00 - 1,212	   17   11	329.00 34,636	325.00 36,518	   -   + '	4.00     4.882	   
TOTAL COSTS POSITIONS EXPENDITURES (\$1000's)	322.50 35,119	260.50 30,416	   -   -	62.00   4,703	19   13	329.00 11,392	274.00 10,180	 	- 55.00 - 1,212	17   11	329.00 34,636	325.00 36,518	- + '	4.00   1,882	
						FISC	AL YEAR 2006	-07		 	FIS	CAL YEAR 2007	-08		
24 DT 1/4 ME 4 CUIDEO OF FEEDOW (F) (F)					<u> </u>	PLANNED	ACTUAL	i	<u>+</u> CHANGE	%	PLANNED	ESTIMATED	<u>+</u> CHA	NGE	%
PART II: MEASURES OF EFFECTIVENESS 1. DIVERSIFIED AGR FARM VALUE (\$M) 2. TOTL AGR FARM VALUE/OTHR FARM R	EL ACT (\$M)				]   	453.9 613.3	450.5 582.4	[ [ [	- 3.4   - 30.9	1   5	470.2 597.6	464.0 588.2	-	6.2   9.4	

Intermediate Level Program
No Narrative
(See Lowest Level Programs for Explanation of Variances)

**VARIANCE REPORT** 

**REPORT V61** 11/29/07

PROGRAM TITLE:

FINANCIAL ASSISTANCE FOR AGRICULTURE

PROGRAM-ID:

AGR-101 PROGRAM STRUCTURE NO: 010301

	FISCAL	YEAR 2006-	07	1		THREE MOI	NTHS ENDED 0	9-30	-07		NINE MO	NTHS ENDING	06-30-08		
	BUDGETED	ACTUAL	± CI	HANGE	%	BUDGETED	ACTUAL	T	+ CHANGE	%	BUDGETED	ESTIMATED	± CHA	NGE	%
PART I: EXPENDITURES & POSITIONS RESEARCH & DEVELOPMENT COSTS POSITIONS EXPENDITURES (\$1,000's)			     	 	-  -   								 		     
OPERATING COSTS POSITIONS EXPENDITURES (\$1000's)	10.00 6,054	8.00 2,710	  -  -	2.00   3,344	20   55	10.00 1,526	9.00 1,526	 	- 1.00   + 0	10	10.00 4,579	9.00 4,599	   -   +	1.00	   10   (
TOTAL COSTS POSITIONS EXPENDITURES (\$1000's)	10.00 6,054	8.00 2,710	]   -   -	2.00   3,344	20   55	10.00 1,526	9.00 1,526		- 1.00 l + 0	10 J	10.00 4,579	9.00 4,599	- +	1.00	10
					L	FISC PLANNED	CAL YEAR 2006 ACTUAL		+ CHANGE I	%	FIS:	CAL YEAR 2007 ESTIMATED		NGE I	<u></u> %
PART II: MEASURES OF EFFECTIVENESS 1. EXEC PGM STRUCTURE CHANGES NOT	APPROVED BY LE	≣G.			i I	NO DATA	NO DATA	ij	+ 0	0	NO DATA	NO DATA	+	0	

## PROGRAM TITLE: FINANCIAL ASSISTANCE FOR AGRICULTURE

01 03 01 AGR 101

## **PART I - EXPENDITURES AND POSITIONS**

Variances in FY 07 were due to position vacancies and the lower dollar amount in loans granted. Loans approved in FY 07 amounted to \$1.7 million.

## **PART II - MEASURES OF EFFECTIVENESS**

Because the Executive's proposed FB 07-09 Program Structure was not approved, no measures of effectiveness are available for this program. Data for measures of effectiveness are available upon request.

## **PART III - PROGRAM TARGET GROUPS**

Because the Executive's proposed FB 07-09 Program Structure was not approved, no program target groups are available for this program. Data for target groups are available upon request.

## **PART IV - PROGRAM ACTIVITIES**

Because the Executive's proposed FB 07-09 Program Structure was not approved, no program activities are available for this program. Data for program activities are available upon request.

STATE OF HAWAII

**VARIANCE REPORT** 

**REPORT V61** 11/29/07

PROGRAM TITLE:

PRODCTVTY IMPRVMT & MGT ASSTNCE FOR AGR

PROGRAM-ID:

PROGRAM STRUCTURE NO: 010302

	FISCAL	YEAR 2006-	07			THREE MO	NTHS ENDED 0	9-30-	07		NINE MO	NTHS ENDING	06-30-08	
DART LEVENING DARK DECITIONS	BUDGETED	ACTUAL	<u>+</u> C	HANGE	<b>%</b>	BUDGETED	ACTUAL	Ţ	+ CHANGE	%	BUDGETED	ESTIMATED	+ CHANG	SE   9
PART I: EXPENDITURES & POSITIONS RESEARCH & DEVELOPMENT COSTS POSITIONS EXPENDITURES (\$1,000's)	 		     										   	
DPERATING COSTS POSITIONS EXPENDITURES (\$1000's)	   197.50   13,968	156.50 12,860	  -  -	41.00   1,108		203.00 3,986	167.00 3,986		- 36.00   + 0	18   10	203.00 12,416	201.00 12,825	- 2.0   + 40	) 00   09
TOTAL COSTS POSITIONS EXPENDITURES (\$1000's)	197.50   13,968	156.50 12,860	  -  -	41.00   1,108		203.00 3,986	167.00 3,986	!	- 36.00   + 0	18 J	203.00 12,416	201.00 12,825		00   09
					L	FISO PLANNED	CAL YEAR 2006 ACTUAL		+ CHANGE I	%	FISO PLANNED	CAL YEAR 2007 ESTIMATED		E 1%
PART II: MEASURES OF EFFECTIVENESS 1. NEW STRUCTURE LEVEL ESTABLISHED	BY LEGISLATURE	Ξ.			i I	NO DATA	NO DATA	Ť	+ 0	0	NO DATA	NO DATA	+	0

Intermediate Level Program
No Narrative
(See Lowest Level Programs for Explanation of Variances)

PROGRAM TITLE:

PLANT PEST AND DISEASE CONTROL

PROGRAM-ID:

AGR-122

PROGRAM STRUCTURE NO: 01030201

	FISCAL	YEAR 2006	-07	I		THREE MO	NTHS ENDED	09-30	-07	i	NINE MO	NTHS ENDING	06-30-	08	
	BUDGETED	ACTUAL	± C	HANGE	%	BUDGETED	ACTUAL	J	± CHANGE	%	BUDGETED	ESTIMATED	<u>+</u> CH	HANGE	%
PART I: EXPENDITURES & POSITIONS RESEARCH & DEVELOPMENT COSTS POSITIONS EXPENDITURES (\$1,000's)			     	 				1							
OPERATING COSTS POSITIONS EXPENDITURES (\$1000's)	142.00 9,460	106.00 8,691	   -   -	36.00   769	•	147.00 2,668	117.00 2,668		- 30.00 + 0	   20    0	147.00 8,461	147.00 8,720	   +   +	0.00 259	   0   3
TOTAL COSTS POSITIONS EXPENDITURES (\$1000's)	142.00 9,460	106.00 8,691	  -  -	36.00   769	25   8	147.00 2,668	117.00 2,668	!	- 30.00 + 0	20     0	147.00 8,461	147.00 8,720	+   +	0.00 259	0   3
	0.00				L	FIS	CAL YEAR 200	6-07			FIS	CAL YEAR 2007	-08		
					L	PLANNED	ACTUAL		<u>+</u> CHANGE	%	PLANNED	ESTIMATED	<u>+</u> CF	IANGE	%
PART II: MEASURES OF EFFECTIVENESS  1. EXEC PGM STRUCTURE CHANGES NO	T APPROVED BY L	EG.				NO DATA	NO DATA	1	+ 0	   0	NO DATA	NO DATA	+	0	]   0

PROGRAM TITLE: PLANT PEST AND DISEASE CONTROL

01 03 02 01 AGR 122

### **PART I - EXPENDITURES AND POSITIONS**

Variances in FY 07 were due to vacant positions.

## **PART II - MEASURES OF EFFECTIVENESS**

Because the Executive's proposed FB 07-09 Program Structure was not approved, no measures of effectiveness are available for this program. Data for measures of effectiveness are available upon request.

## **PART III - PROGRAM TARGET GROUPS**

Because the Executive's proposed FB 07-09 Program Structure was not approved, no program target groups are available for this program. Data for target groups are available upon request.

## **PART IV - PROGRAM ACTIVITIES**

Because the Executive's proposed FB 07-09 Program Structure was not approved, no program activities are available for this program. Data for program activities are available upon request.

**VARIANCE REPORT** 

**REPORT V61** 11/29/07

PROGRAM TITLE:

ANIMAL PEST AND DISEASE CONTROL

PROGRAM-ID:

PROGRAM STRUCTURE NO: 01030202

	FISCAL '	YEAR 2006-	07			THREE MO	NTHS ENDED 09	-30-0	)7		NINE MO	NTHS ENDING	06-30-08		
	BUDGETED	ACTUAL	<u>+</u> CH	ANGE	%	BUDGETED	ACTUAL	Ι:	+ CHANGE	%	BUDGETED	ESTIMATED	± CHA	NGE	%
PART I: EXPENDITURES & POSITIONS RESEARCH & DEVELOPMENT COSTS POSITIONS EXPENDITURES (\$1,000's)			     	   				     	     	     				     	
OPERATING COSTS POSITIONS EXPENDITURES (\$1000's)	55.50 4,508	50.50 4,169	  -  -	5.00   339	9   8	56.00 1,318	50.00 1,318	-	0.00	11   0	56.00 3,955	54.00 4,105	- +	2.00   150	2
TOTAL COSTS POSITIONS EXPENDITURES (\$1000's)	55.50 4,508	50.50 4,169	  -  -	5.00   339	9   8	56.00 1,318	50.00 1,318	-	0.00	11]	56.00 3,955	54.00 4,105	- +	2.00   150	4
					L		CAL YEAR 2006-		CHANGE	.		CAL YEAR 2007			
PART II: MEASURES OF EFFECTIVENESS 1. NEW STRUCTURE LEVEL ESTABLISHED	BY LEGISLATURE	-			-	PLANNED NO DATA	ACTUAL NO DATA	<u>                                   </u>	CHANGE   	% <u> </u>     0	PLANNED NO DATA	ESTIMATED   NO DATA	<u>+</u> CHA +	NGE   0	<u>%</u>

Intermediate Level Program
No Narrative
(See Lowest Level Programs for Explanation of Variances)

PROGRAM TITLE:

RABIES QUARANTINE

PROGRAM-ID:

AGR-131 PROGRAM STRUCTURE NO: 0103020201

	FISCAL	YEAR 2006-	07	1		THREE MO	NTHS ENDED (	9-3	0-07		NINE MO	NTHS ENDING	06-30-	-08	
	BUDGETED	ACTUAL	<u>+</u> CI	HANGE	%	BUDGETED	ACTUAL	١	+ CHANGE	%	BUDGETED	ESTIMATED	± C	HANGE	%
PART I: EXPENDITURES & POSITIONS RESEARCH & DEVELOPMENT COSTS POSITIONS EXPENDITURES (\$1,000's)	   			   	     	-				     			     		     
OPERATING COSTS POSITIONS EXPENDITURES (\$1000's)	   32.00   2,887	29.00 2,476	  -  -	3.00   411	9   14	32.00 763	28.00 763		- 4.00   + 0	13   0	32.00 2,290	30.00 2,375	   -   +	2.00 85	•
TOTAL COSTS POSITIONS EXPENDITURES (\$1000's)	32.00 2,887	29.00 2,476	  -  -	3.00   411	9   14	32.00 763	28.00 763		- 4.00   + 0	13	32.00 2,290	30.00 2,375	   -   +	2.00 85	   6   4
					L	FIS	CAL YEAR 2006	3-07		1	FIS	CAL YEAR 2007	-08		
DART II MEAGURES OF THE STATE OF					<u>L</u>	PLANNED	ACTUAL	Ī	+ CHANGE	%	PLANNED	ESTIMATED	<u>+</u> Cl	HANGE	%
PART II: MEASURES OF EFFECTIVENESS  1. EXEC PGM STRUCTURE CHANGES NOT	APPROVED BY LI	EG.				NO DATA	NO DATA	1	+ 0	0	NO DATA	NO DATA	+	0	   0

PROGRAM TITLE: RABIES QUARANTINE

01 03 02 02 01 AGR 131

## **PART I - EXPENDITURES AND POSITIONS**

Variance in FY 07 expenditures was largely due to vacancies in temporary positions.

## **PART II - MEASURES OF EFFECTIVENESS**

Because the Executive's proposed FB 07-09 Program Structure was not approved, no measures of effectiveness are available for this program. Data for measures of effectiveness are available upon request.

## **PART III - PROGRAM TARGET GROUPS**

Because the Executive's proposed FB 07-09 Program Structure was not approved, no program target groups are available for this program. Data for target groups are available upon request.

## **PART IV - PROGRAM ACTIVITIES**

Because the Executive's proposed FB 07-09 Program Structure was not approved, no program activities are available for this program. Data for program activities are available upon request.

PROGRAM TITLE:

ANIMAL DISEASE CONTROL

PROGRAM-ID:

AGR-132 PROGRAM STRUCTURE NO: 0103020202

	FISCAL	YEAR 2006-	07	. 1		THREE MOI	NTHS ENDED	09-3	0-07		NINE MC	NTHS ENDING	06-30	-08	
PART I: EXPENDITURES & POSITIONS	BUDGETED	ACTUAL	<u>+</u> C	HANGE	%	BUDGETED	ACTUAL	I	<u>+</u> CHANGE	%	BUDGETED	ESTIMATED	<u>+</u> C	HANGE	%
RESEARCH & DEVELOPMENT COSTS  POSITIONS  EXPENDITURES (\$1,000's)	     		!     	     	     			!     		 					     
OPERATING COSTS POSITIONS EXPENDITURES (\$1000's)	23.50 1,621	21.50 1,693	  -   +	2.00   72	9   4	24.00 555	22.00 555	   	- 2.00 + 0	   8    0	24.00 1,665	24.00 1,730	   +   +	0.00 65	   0   4
TOTAL COSTS POSITIONS EXPENDITURES (\$1000's)	23.50 1,621	21.50 1,693	-   +	2.00   72	9   4	24.00 555	22.00 555		- 2.00 + 0	   8    0	24.00 1,665	24.00 1,730	+	0.00 65	   (
	·				L	FISC PLANNED	CAL YEAR 200	6-07	+ CHANGE	1 %	FIS PLANNED	CAL YEAR 2007 ESTIMATED		HANCE	1.0/
PART II: MEASURES OF EFFECTIVENESS 1. EXEC PGM STRUCTURE CHANGES NO	OT APPROVED BY L	EG.				NO DATA	NO DATA		+ 0	76         0	NO DATA	NO DATA	+	HANGE 0	76   

PROGRAM TITLE: ANIMAL DISEASE CONTROL

01 03 02 02 02 AGR 132

## **PART I - EXPENDITURES AND POSITIONS**

No significant variances.

## **PART II - MEASURES OF EFFECTIVENESS**

Because the Executive's proposed FB 07-09 Program Structure was not approved, no measures of effectiveness are available for this program. Data for measures of effectiveness are available upon request.

## **PART III - PROGRAM TARGET GROUPS**

Because the Executive's proposed FB 07-09 Program Structure was not approved, no program target groups are available for this program. Data for target groups are available upon request.

## **PART IV - PROGRAM ACTIVITIES**

Because the Executive's proposed FB 07-09 Program Structure was not approved, no program activities are available for this program. Data for program activities are available upon request.

STATE OF HAWAII

## **VARIANCE REPORT**

**REPORT V61** 11/29/07

PROGRAM TITLE:

PRODUCT DEVELOPMENT AND MARKETING FOR AGR

PROGRAM-ID:

PROGRAM STRUCTURE NO: 010303

	FISCAL	YEAR 2006-	07	i		THREE MOI	NTHS ENDED 0	9-30 <b>-</b> 0	7	l	NINE MO	NTHS ENDING	06-30-	08	
	BUDGETED	ACTUAL	<u>+</u> C	HANGE	%	BUDGETED	ACTUAL	±	CHANGE	%	BUDGETED	ESTIMATED	<u>+</u> C	HANGE	%
PART I: EXPENDITURES & POSITIONS RESEARCH & DEVELOPMENT COSTS POSITIONS EXPENDITURES (\$1,000's)	]   		     	   	     			     			•		     		     
DPERATING COSTS POSITIONS EXPENDITURES (\$1000's)	   66.00   7,235	54.00 7,895	  -  +	12.00     660	18   9	66.00 2,979	54.00 1,767	-	12.00 1,212	   18    41	66.00 8,941	66.00 10,267	   +   +	0.00   1,326	   (
TOTAL COSTS POSITIONS EXPENDITURES (\$1000's)	66.00   7,235	54.00 7,895	  -  +	12.00   660		66.00 2,979	54.00 1,767	-	12.00 1,212	   18    41	66.00 8,941	66.00 10,267	   +   +	0.00   1,326	     1
					Ļ	FISO PLANNED	CAL YEAR 2006 ACTUAL		CHANGE		FIS:	CAL YEAR 2007 ESTIMATED		IANCE I	1.0/
ART II: MEASURES OF EFFECTIVENESS  1. NEW STRUCTURE LEVEL ESTABLISHED	) BY LEGISLATURE	Ξ.			<u> </u>	NO DATA	NO DATA	<u>+</u>   +		<u>/%  </u>     0	NO DATA	NO DATA	! <u>+</u> Cr     +	HANGE       0	İ

Intermediate Level Program
No Narrative
(See Lowest Level Programs for Explanation of Variances)

PROGRAM TITLE:

FORESTRY - PRODUCTS DEVELOPMENT

PROGRAM-ID:

LNR-172

	FISCAL	YEAR 2006	-07	I		THREE MON	ITHS ENDED 0	9-30-0	7		NINE MO	NTHS ENDING	06-30	-08	
ART I: EXPENDITURES & POSITIONS	BUDGETED	ACTUAL	<u>+</u> C	HANGE	%	BUDGETED	ACTUAL	±	CHANGE	%	BUDGETED	ESTIMATED	±C	HANGE	%
ESEARCH & DEVELOPMENT COSTS POSITIONS EXPENDITURES (\$1,000's)			     	   				     					 		     
PERATING COSTS POSITIONS EXPENDITURES (\$1000's)	22.00 1,893	18.00 3,308	  -   +	4.00     4.415	•	22.00 1,747	17.00 535	-	5.00 1,212	23   69	22.00 5,242	22.00 6,495	   +   +	0.00 1,253	•
TOTAL COSTS POSITIONS EXPENDITURES (\$1000's)	22.00 1,893	18.00 3,308	-	4.00   1,415	18   75	22.00 1,747	17.00 535	-	5.00 1,212	23   69	22.00 5,242	22.00   6,495	+	0.00 1,253	•
					Ļ	FISC PLANNED	AL YEAR 2006 ACTUAL		CHANGE		FIS:	CAL YEAR 2007 ESTIMATED			

		PLANNED	ACTUAL	<u>+</u> (	CHANGE	%	PLANNED	ESTIMATED	+ CH	IANGE	%
PART	II: MEASURES OF EFFECTIVENESS					i i					
1.	% SEEDLINGS DISTRIBUTED OR SOLD COMPARED TO GOAL	100	117	+	17	17	100	100 j	+	o i	oi
2.	% ACRES TREE PLANTING/REFORSTTN COMPARED TO GOAL	13	60	j +	47	362	66	66 i	+	οi	oi
3.	% BOARD FEET TIMBER HARVESTED COMP TO GOAL	50	97	j +	47	94	100	100 j	+	o j	oi
4.	% LNDOWNRS/ORGS/COMM ASSISTED COMPARED TO GOAL	100	340	+	240	240	100	200	+	100 j	100 j
5.	% FUNDS LEVERAGED COMPARED TO GOAL	100	183	+	83	83	100	100	+	0 j	οi
6.	% ACRES ACQ/SECURD FOR CONSERVTN COMPRD TO GOAL	100	357	+	257	257	100	100	+	0 [	οj
7.	% DEPTL LANDS UNDR COMM TIMBER MGMT COMP TO GOAL	62	68	+	6	10	80	77	- '	3	4
PART	III: PROGRAM TARGET GROUP			1		I I					
1.	FOREST PRODCT PROCESSRS, RELTD BUSNSS/INVSTRS (#)	15	14	i -	1	j 7 j	15	14 i	-	1 i	7 i
2.	FOREST AND OTHER LANDOWNERS (NUMBER)	10	12	+	2	20	10	11	+	1 i	10
3.	WATERSHED PARTNERS (NUMBER)	50	66	j +	16	32	50	66 j	+	16 į	32 j
4.	COMMUNITY VOLUNTEER ORGANIZATIONS (NUMBER)	50	50	+	0	j oj	50	50 j	+	οj	0
PART	IV: PROGRAM ACTIVITY			ī		1 1				1	
1.	PRODUCE & DISTRIBUTE OR SELL 60,000 TREE SEEDLINGS	60000	70000	+	10000	17	60000	60000 i	+ '	οi	oi
2.	PLANT OR REFOREST 150 ACRES OF DEPARTMENTAL LANDS	20	90	j +	70	350	100	100 i	+	οi	οi
3.	PRMOTE HARVST 50,000 BD FT OF TIMBER FRM DEPTL LND	50000	48650	i -	1350	3 1	50000	50000 i	+	0 1	οi
4.	PROVDE TECH FORSTRY ASSIST TO LNDOWNRS/ORG/COMM	60	1020	j +	960	i1600 i	60	600 i	+	540 i	900
5.	LEVERAGE IN ADDL FUNDS/ASSOC SVCS (\$MIL) THRU PRGM	3	5.5	j +	2.5	i 83 i	3	3 i	+	οi	oi
6.	ACQUIRE/SECURE 2,000 ACRES ADDTN TO FOREST RES SYS	2000	7146	j +	5146	257	2000	2000	+	οi	οi
7.	PLACE 12,000 ACRES DEPTL LNDS UNDER COMM TIMBR MGT	12000	8177	j -	3823	32	12000	9275	-	2725	23

PROGRAM TITLE: FORESTRY - PRODUCTS DEVELOPMENT

01 03 03 01 LNR 172

#### **PART I - EXPENDITURES AND POSITIONS**

Actual positions filled were fewer than budgeted during FY07 due to position turnover and delays in the recruitment process and employees being temporarily assigned to other positions.

In FY07 DLNR received an emergency proclamation from the Governor, as a General Fund appropriation of \$2,640,000 for the replanting, reforestation, and restoration of the Kula Forest Reserve in Waiohuli, Maui, of which about \$1,410,000 was expended in FY07. This resulted in a roughly 75% increase over our budgeted expenditures for FY07.

#### **PART II - MEASURES OF EFFECTIVENESS**

Many planned measures are based on transactions involving the Waiakea Timber Management Area (WTMA) and the Tradewinds Forest Products Timber Land License.

Acres reforested are lower than planned due to vacancies in field crew staffing and due to delays in a Federal to State cost-shared reforestation project and the startup of the Tradewinds Timber Land License, both anticipated in FY09.

Revenue generated from sale of seedlings from Department tree nurseries and from forest product commercial harvest permits increased due to increased demand and the availability of an updated forest product commercial harvest permit. Estimated measures for revenue and board feet of timber harvested are expected to increase further due to greater emphasis on issuing permits, and recent changes to Hawaii Revised Statues relating to forest product revenues.

#### PART III - PROGRAM TARGET GROUPS

The Division has established and maintains cooperative efforts with forest landowners, watershed partners and volunteer organizations at planned levels. Such partnerships with forest product processors and related businesses are anticipated to increase and are currently near target levels.

#### **PART IV - PROGRAM ACTIVITIES**

Seedling production is likely to increase with active utilization of timber resources by Tradewinds once they become operational in the WTMA. Departmental lands under commercial management will increase with the addition of lands under license to Hawaii Island Hardwoods during FY08. Reforestation activities did not meet planned levels due to vacancies in field crew staffing and due to a delay in a Federal to State cost-shared reforestation project that is anticipated to commence shortly. By FY09, increased revenues

from timber sales and continued position recruitment efforts are likely to allow the Department to meet or exceed planned levels for seedling production and reforestation activities.

The Department provided technical forestry assistance to landowners, communities and businesses at numbers more than triple the actual number planned. The Department has taken proactive measures in its efforts to provide such assistance through enhancement of existing programs and special workshops and in documenting the incidence of such requests from the public. Actual dollars leveraged through program implementation were boosted by success in obtaining a one-time grant (\$3,350,000) to purchase private forest lands at Wao Kele O Puna.

**VARIANCE REPORT** 

REPORT V61 11/29/07

PROGRAM TITLE:

QUALITY AND PRICE ASSURANCE

PROGRAM-ID:

AGR-151

PROGRAM STRUCTURE NO: 01030302

	FISCAL	YEAR 2006	-07		THREE MO	NTHS ENDED 0	9-30-07		NINE MC	NTHS ENDING	06-30-08	
	BUDGETED	ACTUAL	1 ± CHANG	E  %	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ESTIMATED	+ CHANGE	%
PART I: EXPENDITURES & POSITIONS RESEARCH & DEVELOPMENT COSTS POSITIONS EXPENDITURES (\$1,000's)	 		     									
OPERATING COSTS POSITIONS EXPENDITURES (\$1000's)	26.00 2,394	19.00 1,682	  - 7.0  - 71	0   27   2   30	26.00 619	21.00 619	- 5.00     + 0	   19    0	26.00 1,857	26.00 1,865	+ 0.00 + 8	•
TOTAL COSTS POSITIONS EXPENDITURES (\$1000's)	26.00 2,394	19.00 1,682	•	0   27   2   30	26.00 619	21.00 619	- 5.00     + 0	   19    0	26.00 1,857	26.00   1,865	+ 0.00 + 8	•
				L	FIS	CAL YEAR 2006	5-07		FIS	CAL YEAR 2007	-08	
				<u>L</u>	PLANNED	ACTUAL	+ CHANGE	%	PLANNED	ESTIMATED	<u>+</u> CHANGE	%
PART II: MEASURES OF EFFECTIVENESS  1. EXEC PGM STRUCTURE CHANGES NO	T APPROVED BY L	EG.		 	NO DATA	NO DATA		  0	NO DATA	NO DATA	+ 0	0

PROGRAM TITLE: QUALITY AND PRICE ASSURANCE

01 03 03 02 AGR 151

## **PART I - EXPENDITURES AND POSITIONS**

Variance in FY 07 positions were due to vacancies pending recruitment and filling.

Variance in FY 07 expenditures were due to less than expected expenditures from the Certification Services Revolving Fund and less than expected funds passing through the Commodities Temporary Deposit and Milk Producers Settlement trust funds.

## **PART II - MEASURES OF EFFECTIVENESS**

Because the Executive's proposed FB 07-09 Program Structure was not approved, no measures of effectiveness are available for this program. Data for measures of effectiveness are available upon request.

## **PART III - PROGRAM TARGET GROUPS**

Because the Executive's proposed FB 07-09 Program Structure was not approved, no program target groups are available for this program. Data for target groups are available upon request.

## **PART IV - PROGRAM ACTIVITIES**

Because the Executive's proposed FB 07-09 Program Structure was not approved, no program activities are available for this program. Data for program activities are available upon request.

## STATE OF HAWAII

**VARIANCE REPORT** 

**REPORT V61** 11/29/07

PROGRAM TITLE:

AGRICULTURAL DEVELOPMENT & MARKETING

PROGRAM-ID: AGR-171
PROGRAM STRUCTURE NO: 01030303

	FISCAL	YEAR 2006-	07	1		THREE MOI	NTHS ENDED	9-30	-07		NINE MO	NTHS ENDING	06-30-	08	
PART I: EXPENDITURES & POSITIONS	BUDGETED	ACTUAL	<u>+</u> CH	IANGE	%	BUDGETED	ACTUAL	.	+ CHANGE	%	BUDGETED	ESTIMATED	<u>+</u> CI	HANGE	% 
RESEARCH & DEVELOPMENT COSTS POSITIONS EXPENDITURES (\$1,000's)	   		   	 	1			]   		 					] [
OPERATING COSTS POSITIONS EXPENDITURES (\$1000's)	   18.00   2,948	17.00 2,905	  -  -	1.00   43	6  1	18.00 613	16.00 613		- 2.00   + 0	11   0	18.00 1,842	18.00 1,907	+	0.00 65	   0   4
TOTAL COSTS POSITIONS EXPENDITURES (\$1000's)	18.00   2,948	17.00 2,905	   -   -	1.00   43	6   1	18.00 613	16.00 613	   	- 2.00   + 0	11   0	18.00 1,842	18.00 1,907	+	0.00 65	]   0   4
					<u> </u>	FISC PLANNED	CAL YEAR 2006 ACTUAL	6-07 i	+ CHANGE	% I	FIS:	CAL YEAR 2007 ESTIMATED		HANGE	%
PART II: MEASURES OF EFFECTIVENESS  1. EXEC PGM STRUCTURE CHANGES NOT	Γ APPROVED BY LE	EG.			Ī	NO DATA	NO DATA	İ	+ 0 [	0	NO DATA	NO DATA	+	0	0

# PROGRAM TITLE: AGRICULTURAL DEVELOPMENT & MARKETING

01 03 03 03 AGR 171

## **PART I - EXPENDITURES AND POSITIONS**

No significant variances.

### **PART II - MEASURES OF EFFECTIVENESS**

Because the Executive's proposed FB 07-09 Program Structure was not approved, no measures of effectiveness are available for this program. Data for measures of effectiveness are available upon request.

### **PART III - PROGRAM TARGET GROUPS**

Because the Executive's proposed FB 07-09 Program Structure was not approved, no program target groups are available for this program. Data for target groups are available upon request.

### **PART IV - PROGRAM ACTIVITIES**

Because the Executive's proposed FB 07-09 Program Structure was not approved, no program activities are available for this program. Data for program activities are available upon request.

PROGRAM TITLE:

GENERAL SUPPORT FOR AGR

PROGRAM-ID:

PROGRAM STRUCTURE NO: 010304

	FISCAL	YEAR 2006-	07	- 1		THREE MOI	NTHS ENDED 09	-30-07	•	]	NINE MO	NTHS ENDING	06-30-08	
	BUDGETED	ACTUAL	<u>+</u> CH/	ANGE	%	BUDGETED	ACTUAL	l ±	CHANGE	%	BUDGETED	ESTIMATED	+ CHANGE	≣   %
PART I: EXPENDITURES & POSITIONS   RESEARCH & DEVELOPMENT COSTS   POSITIONS   EXPENDITURES (\$1,000's)			     	 	     			     						
OPERATING COSTS POSITIONS EXPENDITURES (\$1000's)	49.00 7,862	42.00 6,951	  -  -		14   12	50.00 2,901	44.00 2,901	   -   +	6.00 0	   12    0	50.00 8,700	49.00 8,827	- 1.00 + 127	•
TOTAL COSTS POSITIONS EXPENDITURES (\$1000's)	49.00 7,862	42.00 6,951	  -  -	7.00   911	14   12	50.00 2,901	44.00 2,901	   -   +	6.00 0	12	50.00 8,700	49.00   8,827	- 1.00 + 127	•
					L	FISC	CAL YEAR 2006-	07		Ī	FISO	CAL YEAR 2007	-08	
						PLANNED	ACTUAL	<u>+</u>	CHANGE	%	PLANNED	ESTIMATED	<u>+</u> CHANGE	%
PART II: MEASURES OF EFFECTIVENESS 1. NEW STRUCTURE LEVEL ESTABLISHED	BY LEGISLATURE	Ε.			l I	NO DATA	NO DATA	+	0	01	NO DATA	NO DATA	+ (	   (

Intermediate Level Program
No Narrative
(See Lowest Level Programs for Explanation of Variances)

AGRICULTURAL RESOURCE MANAGEMENT

PROGRAM TITLE: PROGRAM-ID:

PROGRAM-ID: AGR-141
PROGRAM STRUCTURE NO: 01030401

AGRICULTURAL RESOURCE MANAGEMEN
AGR-141

	FISCAL	YEAR 2006-	07			THREE MOI	NTHS ENDED 0	9-30	)-07		NINE MO	NTHS ENDING	06-30-	-08	
	BUDGETED	ACTUAL	] <u>+</u> CI	HANGE	%	BUDGETED	ACTUAL	1	+ CHANGE	%	BUDGETED	ESTIMATED	<u>+</u> C	HANGE	%
PART I: EXPENDITURES & POSITIONS RESEARCH & DEVELOPMENT COSTS POSITIONS EXPENDITURES (\$1,000's)			     												   
OPERATING COSTS POSITIONS EXPENDITURES (\$1000's)	20.00 2,500	14.00 2,147	  -  -	6.00   353	30   14	21.00 1,427	16.00 1,427		- 5.00 + 0	24    0	21.00 4,281	20.00 4,322	- +	1.00   41	   5   1
TOTAL COSTS POSITIONS EXPENDITURES (\$1000's)	20.00 2,500	14.00 2,147	-   -   -	6.00 353	•	21.00 1,427	16.00 1,427		- 5.00 + 0	24   0	21.00 4,281	20.00   4,322	 +	1.00   41	5 1 1
					L	FISC PLANNED	CAL YEAR 2006 ACTUAL	3-07	+ CHANGE	0/ 1		CAL YEAR 2007		IANCE	1.0/
PART II: MEASURES OF EFFECTIVENESS  1. EXEC PGM STRUCTURE CHANGES NO	T APPROVED BY L	EG.			  - 	NO DATA	NO DATA	+	+ 0	<u>%  </u>               0	PLANNED NO DATA	ESTIMATED       NO DATA	+ +	HANGE       0	%     0

### PROGRAM TITLE: AGRICULTURAL RESOURCE MANAGEMENT

01 03 04 01 AGR 141

## **PART I - EXPENDITURES AND POSITIONS**

Variances in FY 07 were due to vacant positions and less than expected expenditures from the Irrigation System revolving fund and the Agricultural Park special fund.

## **PART II - MEASURES OF EFFECTIVENESS**

Because the Executive's proposed FB 07-09 Program Structure was not approved, no measures of effectiveness are available for this program. Data for measures of effectiveness are available upon request.

## **PART III - PROGRAM TARGET GROUPS**

Because the Executive's proposed FB 07-09 Program Structure was not approved, no program target groups are available for this program. Data for target groups are available upon request.

### **PART IV - PROGRAM ACTIVITIES**

Because the Executive's proposed FB 07-09 Program Structure was not approved, no program activities are available for this program. Data for program activities are available upon request.

**VARIANCE REPORT** 

REPORT V61 11/29/07

PROGRAM TITLE:

AGRIBUSINESS DEVELOPMENT

PROGRAM-ID:

AGR-161

PROGRAM STRUCTURE NO: 01030402

	FISCAL	YEAR 2006-	07	I		THREE MOI	NTHS ENDED 09	9-30	)-07		NINE MO	NTHS ENDING	06-30	-08	
	BUDGETED	ACTUAL	<u>+</u> C	HANGE	%	BUDGETED	ACTUAL	١	+ CHANGE	%	BUDGETED	ESTIMATED	± C	HANGE	%
PART I: EXPENDITURES & POSITIONS RESEARCH & DEVELOPMENT COSTS POSITIONS EXPENDITURES (\$1,000's)	!		     	   	     				,	     					     
OPERATING COSTS POSITIONS EXPENDITURES (\$1000's)	0.00 3,748	0.00 3,061	   +   -	0.00   687		0.00 876	0.00 876		+ 0.00   + 0	0   0   0	0.00 2,625	0.00 2,659	   +   +	0.00   34	   0   1
TOTAL COSTS POSITIONS EXPENDITURES (\$1000's)	0.00 3,748	0.00 3,061	+	0.00   687	,	0.00 876	0.00 876		+ 0.00	0	0.00 2,625	0.00 2,659	+	0.00 34	(   (
					L	FISC PLANNED	CAL YEAR 2006- ACTUAL		+ CHANGE	% I	FIS: PLANNED	CAL YEAR 2007 ESTIMATED		HANGE I	1 %
PART II: MEASURES OF EFFECTIVENESS  1. EXEC PGM STRUCTURE CHANGES NO	T APPROVED BY L	EG.			Ī	NO DATA	NO DATA	T	+ 0	0	NO DATA	NO DATA	+	0	l o

## PROGRAM TITLE: AGRIBUSINESS DEVELOPMENT

01 03 04 02 AGR 161

### **PART I - EXPENDITURES AND POSITIONS**

FY 07 variance in expenditures due to no response to a solicitation for repair work and the program limiting expenditures due to projected decrease in revenues as a result of the Del Monte's plantation closure.

## **PART II - MEASURES OF EFFECTIVENESS**

Because the Executive's proposed FB 07-09 Program Structure was not approved, no measures of effectiveness are available for this program. Data for measures of effectiveness are available upon request.

### **PART III - PROGRAM TARGET GROUPS**

Because the Executive's proposed FB 07-09 Program Structure was not approved, no program target groups are available for this program. Data for target groups are available upon request.

### **PART IV - PROGRAM ACTIVITIES**

Because the Executive's proposed FB 07-09 Program Structure was not approved, no program activities are available for this program. Data for program activities are available upon request.

**REPORT V61** 11/29/07

GENERAL ADMINISTRATION FOR AGRICULTURE

PROGRAM TITLE: PROGRAM-ID:

AGR-192 PROGRAM STRUCTURE NO: 01030403

	FISCAL	YEAR 2006	07	1		THREE MO	NTHS ENDED 09-	30-07			NINE MO	NTHS ENDING	06-30	-08	
	BUDGETED	ACTUAL	<u>+</u> C	HANGE	%	BUDGETED	ACTUAL	± CHA	NGE	%	BUDGETED	ESTIMATED	<u>+</u> C	HANGE	%
PART I: EXPENDITURES & POSITIONS RESEARCH & DEVELOPMENT COSTS POSITIONS EXPENDITURES (\$1,000's)	   	-	     										     		
OPERATING COSTS								Ì		İ			İ	ľ	į į
POSITIONS EXPENDITURES (\$1000's)	29.00   1,614	28.00 1,743	-   +	1.00   129	3   8	29.00 598	28.00 598	- ^   +	00. 0	3	29.00 1,794	29.00 1,846	+   +	0.00   52	•
TOTAL COSTS POSITIONS EXPENDITURES (\$1000's)	29.00	28.00 1,743	  -  +	1.00   129	,	29.00 598	28.00 598	   - 1   +	.00	3   0	29.00 1,794	29.00 1,846	+   +	0.00 52	•
			<u> </u>		<u> </u>		CAL YEAR 2006-0	<u>'</u>		1		CAL YEAR 2007			
•					ī	PLANNED	ACTUAL .	± CHAI	IGE	%		ESTIMATED		HANGE	%
PART II: MEASURES OF EFFECTIVENESS  1. ANNUAL ACREAGE CULTIVATED BY N  2. # CURR CHEM/MECH/BIO PROJ HI COI					<u> </u>	350 83	NO DATA NO DATA	   -   -	350   83	100	350 83	NO DATA NO DATA	-   -	350   83	100 100
3. # INVASIVE SPEC INTERCEPT PRIOR 1		I			i	400	NO DATA	1	100 j	100	400	NO DATA		400 I	
4. # CASES OF RABIES IN COMMUNITY			3		j	0	NO DATA	+	0 j	0 j	0	NO DATA	+	0	j o
<ol> <li># FORGN REP DISEASE OF LIVSTOK, F</li> <li>% AGR PARK/NON-AGR PARK LNDS DI</li> </ol>					- [	0	NO DATA	+	0	0	0	NO DATA	+	0	
7. # ACRES IRRIGATED BY ST SUPPORT		ISE			1	90 54446	NO DATA NO DATA	-   - 54	90   146	100   100	90 54446	NO DATA NO DATA	- -	90   54446	,
8. % FOOD SAFE AUDITS ID VER & CERT					i	100	NO DATA	•	100 I	100	100	NO DATA	_	100 I	•
<ol><li>RETURN INVESTMENT RATE ON TRAD</li></ol>	E SHOWS (RATIO X	:1)			i	15	NO DATA	i -	15	100	15	NO DATA	-	15	
10. # OF RESEARCH PROJ ADDRESSING I	NDUSTRY PRIORITI	ES			1	10	NO DATA	-	10 j	100	10	NO DATA	-	10	i 100 j
PART III: PROGRAM TARGET GROUP	,							1		1					
<ol> <li># FARMERS/NEW FARMERS INCLUDIN</li> </ol>		S			Ì	5600	NO DATA	j - 50	600 j	100	5600	NO DATA	-	5600	100
2. # AGRICULTURE/AQUACULTURE COO	PERATIVES				!	25	NO DATA	- 1	25	100	25	NO DATA	-	25	100
3. # OF HAWAII RESIDENTS 4. # REGULATED BAG, CARGO, MAIL (PA)	DOEL 0 IN 000IO				ŀ	1292007	NO DATA	- 1292		100	1306219	NO DATA		1306219	
<ol> <li># REGULATED BAG, CARGO, MAIL (PAI</li> <li># WIDESPREAD NOXIOUS WEED/INSE</li> </ol>		TION .				16 - 300	NO DATA NO DATA	-	16	100	16	NO DATA	-	16	
6. # PRODUCERS/PROCESSORS OF AGR	- · - · · · · · · · · · · · · · · ·				l I	5500 5500	NO DATA	•		100   100	300 5500	NO DATA   NO DATA	-	300   5500	, ,
7. #WHOLESALERS/RETAILERS OF AGR	& FISHERY PRODS				i	840	NO DATA	•		100	840	NO DATA	-	840 [	
PART IV: PROGRAM ACTIVITY				,	1			<u> </u>	<u>_</u>						
1. # OF NEW LOANS APPROVED					i	25	NO DATA	! ! -	25	100	25	NO DATA	-	25	100
<ol><li># BAG/CARGO/MAIL INSPECTED (IN TH</li></ol>	,				i	14000	NO DATA	- 140		100	14000	NO DATA	-	14000	
3. # BIO & CHEM/MECH CONTROL PROJE						20	NO DATA	•		100	20	NO DATA	-	20 j	
4. # LIVSTOK/EX ANIM/BIRDS/NON-DOM A					ļ	950000	NO DATA	- 9500		100	950000	NO DATA		950000	
5. # LABS COND LIVSTOK/POLTRY DIS SU 6. # CERT ISS GRADF/COND OF AGR CON					!	24800	NO DATA	- 248		100 [	25000	NO DATA	-	25000	
<ol> <li># CERT ISS GRADE/COND OF AGR COI</li> <li># AGR &amp; VALUE-ADD PROD PROM ACT</li> </ol>					1	3000 10	NO DATA NO DATA	•	00	100	3000	NO DATA	-	3000	100
8. # CURR AGR WATER DEVELOP STD/IN		,			1	10	NO DATA NO DATA		10   12	100   100	10 13	NO DATA   NO DATA	-	10   13	
9. # AGRBUS DEV CORP BOARD-APP LAN		OJ				15	NO DATA	<del>-</del>   -	15	100	12	NO DATA	-	13	100     100
10. # AQUACULTURE PERMIT & DISEASE A						425	NO DATA	,	•	100	445	NO DATA	_	445	

PROGRAM TITLE: GENERAL ADMINISTRATION FOR AGRICULTURE

01 03 04 03 AGR 192

### **PART I - EXPENDITURES AND POSITIONS**

No significant variances.

# **PART II - MEASURES OF EFFECTIVENESS**

Because the Executive's proposed FB 07-09 Program Structure was not approved, the listed measure of effectiveness do not apply to this program as reflected in Act 213, SLH 2007.

### **PART III - PROGRAM TARGET GROUPS**

Because the Executive's proposed FB 07-09 Program Structure was not approved, the listed program target groups do not apply to this program as reflected in Act 213, SLH 2007.

### **PART IV - PROGRAM ACTIVITIES**

Because the Executive's proposed FB 07-09 Program Structure was not approved, the listed program activities do not apply to this program as reflected in Act 213, SLH 2007.

PROGRAM TITLE: FISHER

FISHERIES AND AQUACULTURE

PROGRAM-ID:

PROGRAM STRUCTURE NO: 0104

<u> </u>	FISCAL	YEAR 2006-	07			THREE MOI	NTHS ENDED	9-30	)-07	l	NINE MC	NTHS ENDING	06-30-08		
	BUDGETED	ACTUAL	<u>+</u> Cl	ANGE	%	BUDGETED	ACTUAL	ı	+ CHANGE	%	BUDGETED	ESTIMATED	+ CHAN	GE	%
PART I: EXPENDITURES & POSITIONS RESEARCH & DEVELOPMENT COSTS POSITIONS EXPENDITURES (\$1,000's)			     	 	     									     	
OPERATING COSTS POSITIONS EXPENDITURES (\$1000's)	17.00 2,401	13.00 2,896	   -   +	4.00   495		19.00 1,282	14.00 1,078		- 5.00 - 204	26 l 16 l	19.00 1,294	19.00   1,508		             	0 17
TOTAL COSTS POSITIONS EXPENDITURES (\$1000's)	17.00 2,401	13.00 2,896	   -   +	4.00   495		19.00 1,282	14.00 1,078		- 5.00 - 204	26   16	19.00 1,294	19.00   1,508		00   14	0 17
					L	FISO PLANNED	CAL YEAR 2006 ACTUAL	6-07 	+ CHANGE	%	FIS: PLANNED	CAL YEAR 2007 ESTIMATED	-08 + CHANO	SE   9	<del></del>
PART II: MEASURES OF EFFECTIVENESS  1. NEW STRUCTURE LEVEL ESTABLISHED	BY LEGISLATURE	i.			. [	NO DATA	NO DATA	i I	+ 0	0	NO DATA	NO DATA	+	0	0

Intermediate Level Program
No Narrative
(See Lowest Level Programs for Explanation of Variances)

### VARIANCE REPORT

REPORT V61 11/29/07

62 | 100 |

PROGRAM TITLE:

COMMERCIAL FISHERIES & RESOURCE ENHANCEMENT

PROGRAM-ID:

LNR-153 PROGRAM STRUCTURE NO: 010402

FISCAL YEAR 2006-07 THREE MONTHS ENDED 09-30-07 **NINE MONTHS ENDING 06-30-08 BUDGETED** ACTUAL | + CHANGE | % | BUDGETED **ACTUAL** + CHANGE % | BUDGETED ESTIMATED | + CHANGE | % **PART I: EXPENDITURES & POSITIONS RESEARCH & DEVELOPMENT COSTS POSITIONS EXPENDITURES (\$1,000's) OPERATING COSTS POSITIONS** 9.00 8.00 1.00 | 11 | 11.00 9.00 2.00 18 I 11.00 11.00 + 0.00 1 01 **EXPENDITURES (\$1000's)** 1,733 2,307 + 574 I 33 I 1.100 896 204 19 749 957 208 | 28 | + **TOTAL COSTS POSITIONS** 9.00 8.00 1.00 | 11 | 11.00 9.00 2.00 18 11.00 11.00 0.00 0 1 + **EXPENDITURES (\$1000's)** 1.733 2.307 574 | 33 | 1,100 896 204 191 749 957 + 208 | 28 | FISCAL YEAR 2006-07 FISCAL YEAR 2007-08 PLANNED + CHANGE ACTUAL % PLANNED ESTIMATED I + CHANGE I % PART II: MEASURES OF EFFECTIVENESS 1. SUCCESSFUL OVERALL FISHERY PROGRAM 22 NO DATA 22 100 22 NO DATA 22 I 100 ENJOYMENT OF HAWAII'S FISHERY & AQUATIC RESOURCES 49 NO DATA 49 I 100 50 NO DATA 50 | 100 VIBRANT FISHERY ECONOMY 95 NO DATA 95 1 100 95 NO DATA 95 | 100 SUSTAINABLE SUPPT OF CULTURAL/NATIVE HWN PRAC/ACTV NO DATA 100 1 1 1 NO DATA 1 1 100 NEW TECH FOR REARING/RESTOCKING IMPT SPECIES 3 NO DATA 3 100 NO DATA 100 4 | SUFFICIENT EFFORTS AT PUBLIC OUTREACH NO DATA 2 | 100 NO DATA ! -2 | 100 PART III: PROGRAM TARGET GROUP 1. FISHING PUBLIC (SUBSIS, RECR. COMMERCL): THOUSANDS NO DATA 165 165 1 100 168 NO DATA 168 | 100 2. NON-FISHING (NON-CONSUMPTIVE) PUBLIC: THOUSANDS 10 NO DATA 10 100 | 10 NO DATA 10 | 100 AFFECTED BUSINESSES (DEALERS, SPPT SVCS): HUNDREDS 5 NO DATA 5 | 100 | 5 NO DATA 5 | 100 4. NATIVE PEOPLES (CULTRL/TRADTNL) IMPORTANCE: 000'S 6 NO DATA 6 I 100 NO DATA 6 | 100 PART IV: PROGRAM ACTIVITY 1. NO. OF COMMERCIAL MARINE FISHERMEN LICENSES ISSUED 4 0 0 4 4 0 1 01 NUMBER OF RECREATIONAL FISHERMEN LICENSES ISSUED 5 NO DATA 5 I 100 5 NO DATA 5 | 100 | NO. OF IMPORTANT MARINE SPECIES REARED & RELEASED 10 NO DATA 10 I 100 10 NO DATA | -10 I 100 4. NUMBER OF PUBLIC FISHING AREAS MANAGED 38 NO DATA | 100 38 38 NO DATA 100 38 I 5. NO. OF ARTIFICIAL REEF & FISH AGGR DEVICE PROJECTS

62

NO DATA

62 1 100 62

NO DATA

### PROGRAM TITLE: COMMERCIAL FISHERIES & RESOURCE ENHANCEMENT

01 04 02 LNR 153

### **PART I - EXPENDITURES AND POSITIONS**

FY 07: A vacant fishery technician position at year-end is under recruitment. Actual expenditures reflect authorized Federal fund spending increases.

FY 08: Position count during the 1st quarter is lower as vacant positions are under recruitment. Actual 1st quarter expenditures are lower due to a delay in encumbering contracts until the 2nd quarter, however overall expenditures are higher due to approved increase in expenditure of Federal Funds.

### **PART II - MEASURES OF EFFECTIVENESS**

Because the Executive's proposed FB 07-09 Program Structure was not approved, these measures of effectiveness do not apply to this program as reflected in Act 213, SLH 2007. Data for measures of effectiveness is available upon request.

### **PART III - PROGRAM TARGET GROUPS**

Because the Executive's proposed FB 07-09 Program Structure was not approved, these program target groups do not apply to this program as reflected in Act 213, SLH 2007. Data for program target groups is available upon request.

### **PART IV - PROGRAM ACTIVITIES**

Items 2-5: Because the Executive's proposed FB 07-09 Program Structure was not approved, these program activities do not apply to this program as reflected in Act 213, SLH 2007. Data for program activities is available upon request.

PROGRAM TITLE:

AQUACULTURE DEVELOPMENT

PROGRAM-ID:

AGR-153 PROGRAM STRUCTURE NO: 010403

	FISCAL	YEAR 2006-	07	ļ		THREE MO	NTHS ENDED 09	9-30-0	17		NINE MO	NTHS ENDING	06-30-08	
	BUDGETED	ACTUAL	<u>+</u> C	HANGE	%	BUDGETED	ACTUAL	1 ±	CHANGE	%	BUDGETED	ESTIMATED	+ CHANG	E   %
PART I: EXPENDITURES & POSITIONS RESEARCH & DEVELOPMENT COSTS POSITIONS EXPENDITURES (\$1,000's)			     					     		     				
OPERATING COSTS POSITIONS EXPENDITURES (\$1000's)	8.00   668	5.00 589	  -  -	3.00   79	•	8.00 182	5.00 182	  -   +	3.00	38 I 0 I	8.00 545	8.00 551	+ 0.0 +	  0    6
TOTAL COSTS POSITIONS EXPENDITURES (\$1000's)	8.00 668	5.00 589	  -  -	3.00   79	38   12	8.00 182	5.00 182	-	0.00	38 J 0 J	8.00 545	8.00 551	+ 0.0	0   6
					Ļ		CAL YEAR 2006-		0.14410=	1		CAL YEAR 2007		
PART II: MEASURES OF EFFECTIVENESS 1. EXEC PGM STRUCTURE CHANGES NO	OT APPROVED BY LE	EG.			<u> </u>   	PLANNED NO DATA	ACTUAL NO DATA	<u>+</u>     +	CHANGE   	%       0	PLANNED NO DATA	NO DATA	<u>+</u> CHANG +	E   %     0

### PROGRAM TITLE: AQUACULTURE DEVELOPMENT

01 04 03 AGR 153

### **PART I - EXPENDITURES AND POSITIONS**

Variances in FY 07 were due to vacancies and less than anticipated expenditures from the Aquaculture Development special fund.

### **PART II - MEASURES OF EFFECTIVENESS**

Because the Executive's proposed FB 07-09 Program Structure was not approved, no measures of effectiveness are available for this program. Data for measures of effectiveness are available upon request.

### **PART III - PROGRAM TARGET GROUPS**

Because the Executive's proposed FB 07-09 Program Structure was not approved, no program target groups are available for this program. Data for target groups are available upon request.

### **PART IV - PROGRAM ACTIVITIES**

Because the Executive's proposed FB 07-09 Program Structure was not approved, no program activities are available for this program. Data for program activities are available upon request.

PROGRAM TITLE:

TECHNOLOGY

PROGRAM-ID:

PROGRAM STRUCTURE NO: 0105

	FISCAL	YEAR 2006-	07			THREE MON	NTHS ENDED 09	9-30-07	]	NINE MO	NTHS ENDING	06-30-08	
	BUDGETED	ACTUAL	± (	CHANGE	%	BUDGETED	ACTUAL	± CHANGE	%	BUDGETED	ESTIMATED	+ CHANG	E   %
PART I: EXPENDITURES & POSITIONS RESEARCH & DEVELOPMENT COSTS POSITIONS EXPENDITURES (\$1,000's)	 			]	     			 					
OPERATING COSTS POSITIONS EXPENDITURES (\$1000's)	   14.00   32,854	9.00 20,488	  -   -	5.00   12,366	36   38	12.00 4,284	9.00 2,384	- 3.00   - 1,900	25     44	12.00 32,619	12.00 33,667	+ 0.0 + 1,04	•
TOTAL COSTS POSITIONS EXPENDITURES (\$1000's)	14.00 32,854	9.00 20,488	   -   -	5.00   12,366	36   38	12.00 4,284	9.00 2,384	- 3.00   - 1,900	25   44	12.00 32,619	12.00   33,667	+ 0.0 + 1,04	
					L	FISC	CAL YEAR 2006-	.07		FIS	CAL YEAR 2007	-08	
					Ī	PLANNED	ACTUAL	J + CHANGE	%	PLANNED	ESTIMATED	+ CHANGE	%
PART II: MEASURES OF EFFECTIVENESS  1. INCR IN LEVERAGING PUBLIC INV W/PR  2. INCR IN # OF VENTURE CAPITAL PARTN  3. # OF COMPANIES ASSISTED (HTDC)  4. AMOUNT OF NELHA TENANT SALES (\$M	IERSHIPS ESTAB					0 1 38645	0 0 33805	+ 0   - 1   - 4840	0   100   13	5000000 1 59200	1500000   1   38270	- 2093	0   0 0   35
5. INCREASE IN NELHA REVENUES (\$K)	1)					62.0 607	50 577	- 12   - 30	19    5	68.2 1074	55     1104	- 13.: + 3	•

Intermediate Level Program
No Narrative
(See Lowest Level Programs for Explanation of Variances)

PROGRAM TITLE:

STRATEGIC INDUSTRIES

PROGRAM-ID: PROGRAM STRUCTURE NO: 010501

BED-120

	FISCAL	YEAR 2006-	07			THREE MON	NTHS ENDED 09	-30-0	7	l	NINE MO	NTHS ENDING	06-30-	08	
PART I: EXPENDITURES & POSITIONS RESEARCH & DEVELOPMENT COSTS POSITIONS	BUDGETED	ACTUAL	± 0	CHANGE	%	BUDGETED	ACTUAL	1	+ CHANGE	%   	BUDGETED	ESTIMATED	<u>+</u> CI	-IANGE	%   
EXPENDITURES (\$1,000's)	į		į					i		i i			) ]		i
OPERATING COSTS	<u> </u>														
POSITIONS EXPENDITURES (\$1000's)	11.00   6.620	6.00 4,196	-	5.00   2,424		9.00 1.487	6.00 746	-	3.00 741	33     50	9.00 3,920	9.00 4.728	+   +	0.00     808	0   21
TOTAL COSTS	, 3,020	1,100	<del>†                                    </del>	2,121	<u> </u>	1,401	740	+	7-71	00,		4,720	· ·	000	
POSITIONS	11.00	6.00	i -	5.00	45	9.00	6.00	¦ -	3.00	33	9.00	9.00	   +	0.00	   0
EXPENDITURES (\$1000's)	6,620	4,196	-	2,424	37	1,487	746	-	741	50	3,920	4,728	+	808 j	j 21
					ļ		CAL YEAR 2006-					CAL YEAR 2007			
PART II: MEASURES OF EFFECTIVENESS					ļ	PLANNED	ACTUAL	<u> </u>	CHANGE	%	PLANNED	ESTIMATED	<u> </u>	HANGE	%
# QUALIFIED TRADE LEADS GENERATE	D				¦	202	724	   +	522	   258	202	702	   +	500 I	248
<ol><li>#BUS/ORGS PARTIC IN OUTRCH, MKT 8</li></ol>					i	660	666	j +		1	610	685	+	75	12
<ol><li>DECLINE IN ENERGY USE PER CAP/PER</li></ol>	· · · · - · · · ·				1	7000	4746	-		32	6990	6990	+	0	0
4. RATIO OF EXTERNAL:ST MATCH SPPT (	OF COOP PRJ (X:1)	)			1	2.41	1.89	-	0.52	22	5.71	3.72	-	1.99	35
PART III: PROGRAM TARGET GROUP					1			1				٠		-	· ·
# BUS/ORG INTERSTD IN ENERGY/ENV/      **THERE OF THE PROPERTY OF THE PRO	OCEAN/RECY PRO	)D			1	676	3030	[ +		348	676	3050	+	2374	351
2. ENERGY CONSUMERS STATEWIDE					ļ	1404695	1407616	+		0	1414415	1414415	+	0	0
ENERGY PRODUCERS STATEWIDE					i	58	55	-	3	5	58	55	-	3	5
PART IV: PROGRAM ACTIVITY					- 1			1						I	i
1. # BUSINESS DEV & PROMO ACTIVITIES		D ·			ļ	. 5	37	+	<b>-</b>	640	5	31	+	26	520
<ol> <li># IND/MARKET DEV ASSESSMENTS COI</li> <li># INDUSTRY OUTREACH PROJECTS DE</li> </ol>					!	3	7	+		133	3	3	+	0 [	0
4. # ENERGY EFFIC & RENWBLE ENRG PR						8 15	18 25	+	· 10   · 10	125   67	8 15	13   19	+   +	5	63
Z.IZKOT ZITIO G KZKIWOZE ZIWKOTK	CO DEV CHIVII LIVITI				ļ	15	20	"	10	0/	15	19	-	4	27

and Hawaii Energy Strategy 2007 project.

### PROGRAM TITLE: STRATEGIC INDUSTRIES

expenditures significantly less than the budgeted amounts in FY 2007.

01 05 01 BED 120

#### **PART I - EXPENDITURES AND POSITIONS**

FY 2007: Two positions were re-described and transferred to other programs and we were not able to fill the other three vacancies. Project deferrals can be attributed to decreased

FY 2008: We were not able to fill the three vacancies in the first quarter but anticipate to filling the positions.

### **PART II - MEASURES OF EFFECTIVENESS**

Item 1. # QUALIFIED TRADE LEADS GENERATED. In FY 2007, the Office of Aerospace Development was created and additional aerospace events added.

Item 3. DECLINE IN ENERGY USE PER CAP/PER ECON OUTPUT UNIT. A different base year for real state gross product was used to calculate the measure.

Item 4. RATIO OF INDUSTRY STATE \$ COOP ACT. The federal to state funding support ratio increased from 1.89:1 to 3.72:1 since general fund support is projected to decrease 44.55% or \$600,000, while Federal funds increase in FY 2008.

#### **PART III - PROGRAM TARGET GROUPS**

Item 1. # BUS/ORG INTERESTED IN ENERGY/ENV/OCEAN/RECY PROD. The increase in energy efficiency and renewable project developed increased the number of interested participants.

### **PART IV - PROGRAM ACTIVITIES**

Item 1. # BUSINESS DEV & PROMO ACTIVITIES DEV & SUPPORTED. Additional activities included the Hawaii Biofuels Summit, Fuel Cell Seminar, Hawaii Bioenergy Workshop, and the development of a hydrogen Internet portal.

Item 2. # IND/MARKET DEV ASSESSMENTS CONDUCTED. Additional activities included Hawaii Geothermal/Hydrogen road map, and ethanol assessment update.

Item 3. # INDUSTRY OUTREACH PROJECTS DEV & IMPLEMENTED. The Hawaii Energy Strategy 2007 required several stakeholder meetings. Other activities included Energy Council meetings and emergency energy exercises.

Item 4. # ENERGY EFFIC & RENWBLE PROJ DEV & IMPLMTD. The division participated in several Integrated Resource Planning meetings, exhibits related to energy information,

# **VARIANCE REPORT**

REPORT V61 11/29/07

PROGRAM TITLE:

HIGH TECHNOLOGY DEVELOPMENT CORPORATION

PROGRAM-ID:

BED-143

PROGRAM STRUCTURE NO: 010502

	FISCAL	YEAR 2006-	07	1		THREE MON	ITHS ENDED 09	-30-0	7		NINE MO	NTHS ENDING	06-30	-08	I
DART LEVELUDITURES & POSITIONS	BUDGETED	ACTUAL	± C	HANGE	%	BUDGETED	ACTUAL	<u>+</u>	CHANGE	%	BUDGETED	ESTIMATED	±0	HANGE	%
PART I: EXPENDITURES & POSITIONS RESEARCH & DEVELOPMENT COSTS POSITIONS EXPENDITURES (\$1,000's)	 		     	:   	     					     			     		, <del></del>       
OPERATING COSTS POSITIONS EXPENDITURES (\$1000's)	3.00 9,772	3.00 5,934	   +   -	0.00     0.838	•	3.00 1,366	3.00 690	   +   -	0.00	0   49	3.00 8,479	3.00 8,127	   +   -	0.00   352	   0    4
TOTAL COSTS POSITIONS EXPENDITURES (\$1000's)	3.00 9,772	3.00 5,934	   +   -	0.00   3,838	0   39	3.00 1,366	3.00 690	+	0.00   676	0   49	3.00 8,479	3.00 8,127	+	0.00   352	0
						FISC	AL YEAR 2006-	07		1	FIS	CAL YEAR 2007	'-08		
						PLANNED	ACTUAL	<u>+</u>	CHANGE	%	PLANNED			HANGE	%
PART II: MEASURES OF EFFECTIVENESS  1. # OF COMPANIES ASSTD AT HTDC INCU 2. MKTG:# OF INDIVIDUALS OR COMPANIE		3			   	165 38645	152 33805	   -   -	13   4840	8   13	190 59200	186 38270	-   -	4   20930	2   35
PART III: PROGRAM TARGET GROUP  1. # OF POTENTIAL TECH-BASED COMPAN  2. # OF COMPANIES APPLYING FOR INCUI						1698 70	1476 15	-	222   55	13   79	1160 35	1519 20	   +   -	   359   15	
PART IV: PROGRAM ACTIVITY  1. # OF CONTACTS AND RESPONSES						160287	136184	-	24103	 15	248900	154188	-	94712	38

### PROGRAM TITLE: HIGH TECHNOLOGY DEVELOPMENT CORPORATION

01 05 02 BED 143

#### **PART I - EXPENDITURES AND POSITIONS**

The FY07 variance is due to the inactivity of the \$1.5m revolving loan fund that lacks seed money and lower than budgeted special and federal fund expenditures. Major variances in the special fund includes 1) \$1.5m contingent appropriation for new tech opportunities and/or to develop new tech centers, 2) \$170k for the Manufacturing Extension Partnership (MEP) cash match that was not needed, 3) disbursement of tech centers facility expenses through an approved asset management contract and client account. Federal fund variances includes 1) approx. \$107k budgeted in excess of actual use by MEP, 2) \$116k unobligated due to the timing of Hawaii Center for Advanced Transportation Technologies (HCATT) contract encumbrances. The one-time appropriations of \$400,000 for the International Business & Tech Incubator and \$200,000 for the Hawaii Small Business Innovation Research (HSBIR) program were also expended. One federally funded position was vacant the majority of the year and one state funded position was vacant late in the fiscal year.

FY08 appropriates funds for the same core programs/projects. All positions are anticipated to be filled during the year.

#### **PART II - MEASURES OF EFFECTIVENESS**

Item 1: FY07 "actual" and FY08 "estimated" statistics are in-line with the plan amounts. There is slightly lower activity for virtual incubation services.

Item 2: The vendor that physically hosts HTDC's websites changed in FY07. The methodology of tracking website activity differs from the previous vendor and is the main reason for the lower statistic for both years.

#### PART III - PROGRAM TARGET GROUPS

Item 1: The FY07 "planned" number anticipated new opportunities in Asia due to the new funding for the international business and tech incubator. Stricter laws implemented in China further limit opportunities for foreign companies not having a local business address from conducting business there. The statistic reflects the change. The FY08 "planned" statistic includes an inaccurate amount. The "estimate" reflects the updated statistic.

Item 2: The FY07 "actual" and FY08 "estimate" reflect the lower demand for virtual incubation service and continued low vacancy at the tech centers reduce chances for new companies. The FY07 "planned" number anticipated splitting large quadrants at one tech center into smaller units. This did not happen.

#### **PART IV - PROGRAM ACTIVITIES**

Item 1: The new vendor that hosts HTDC's websites has different methodology to track activity. This is the main reason for the lower statistics for FY07 and FY08. The FY08 "estimated" statistic was also lowered to account for the completion of two large MEP contracts that presented a series of workshops to a large pool of potential one-time users of MEP services. This was offset slightly by an anticipated increase in interest in the state and federally funded SBIR grant programs.

# **VARIANCE REPORT**

**REPORT V61** 11/29/07

PROGRAM TITLE:

HAWAII STRATEGIC DEVELOPMENT CORPORATION

PROGRAM-ID:

BED-145

PROGRAM STRUCTURE NO: 010503

	FISCAL	YEAR 2006-	07			THREE MO	NTHS ENDED 09-	30-07			NINE MO	NTHS ENDING	06-30-	08	
	BUDGETED	ACTUAL	<u>+</u> C	HANGE	%	BUDGETED	ACTUAL	±0	CHANGE	%	BUDGETED	ESTIMATED	<u>+</u> Cl	HANGE	%
PART I: EXPENDITURES & POSITIONS RESEARCH & DEVELOPMENT COSTS POSITIONS EXPENDITURES (\$1,000's)	 		     					     					   	- I	      
OPERATING COSTS POSITIONS EXPENDITURES (\$1000's)	0.00   4,263	0.00 264	   +   -	0.00   3,999	0 J 94 J	0.00 59	0.00 53	+   -	0.00   6	0   10	0.00 8,956	0.00 9,020	   +   +	0.00   64	0   1
TOTAL COSTS POSITIONS EXPENDITURES (\$1000's)	0.00 4,263	0.00 264	   +   -	0.00   3,999		0.00 59	0.00 53	   +   -	0.00 6	0   10	0.00 8,956	0.00 9,020	+	0.00   64	0   1
					L	FIS	CAL YEAR 2006-0	7		ſ	FIS	CAL YEAR 2007	'-08		$\equiv$
					Ī	PLANNED	ACTUAL	<u>+</u> C	HANGE	%	PLANNED	ESTIMATED	<u>+</u> CH	IANGE	%
PART II: MEASURES OF EFFECTIVENESS  1. INCR IN LEVERAGING PUBLIC INV W/PF					 	0	0	+	0	0	5000000	1500000	- 3	500000	70 <u> </u>
<ol> <li>INCR IN NUMBER OF VENTURE CAP PA</li> <li>INCREASE IN NUMBER OF COMPANIES</li> </ol>		AB			ļ	1	0	-	1	100	1	1	+	0.1	0
4. AMT NEW INV CAPITAL RAISD THRU ST		ס				0	NO DATA	-   +	4   0	100	0	NO DATA	+	0   0	0
PART III: PROGRAM TARGET GROUP  1. ENTREPRENEURIAL START-UP COMPA	NIES				<u>-</u> -	33	33		0 1	01	37	37		<u>:</u>	
2. POTENTIAL INVEST ORG, INCL HIGH NE		}				7	33 8	*   +	1 1	14	12	18	+	0   6	0   50
3. SUPPORT ORGS INCLUDING LEGAL & A	ACCT FIRMS				i	2	2	i +	o i	0	3	3	+	0	0
PART IV: PROGRAM ACTIVITY					ı				1	1				. 1	<u> </u>
1. REINVEST INVEST DISTRIB IN NEW VEN	NTURE PARTNERSH	HP			i	· 0	. 0	<u> </u>	οί	0	100000	75000		25000	25
<ol><li>ORGANIZE AND SPONSOR VENTURE C.</li></ol>					ĺ	3	3	+	0 j	οj	3	2	-	1 į	33
ENTREPRENEURIAL TRAINING PROGRA	AMS				1	3	3	+	0	0	5	. 5	+	0 [	0

# PROGRAM TITLE: HAWAII STRATEGIC DEVELOPMENT CORPORATION

01 05 03 BED 145

#### **PART I - EXPENDITURES AND POSITIONS**

FY 2007 expenditures were below plan because HSDC did not make any new investments, though they were included in the authorization ceiling.

FY 2008 expenditures are anticipated to increase with the roll out of the Hydrogen Investment Capital Special Fund.

Operating expenditures and staffing levels are on target.

### **PART II - MEASURES OF EFFECTIVENESS**

Item 1 & 2. Leveraging is lower in FY 08 due to smaller funds being launched by investment managers but the number of VC partnerships/LLC's is on plan.

Item 3. HSDC's board approved an investment in FY 07 but the fund was closed before HSDC could take action. The investment is being finalized in FY 08 and the number of companies funded is again on plan.

The State Private Investment Fund was not fully authorized by the legislature. This objective should be deleted.

### **PART III - PROGRAM TARGET GROUPS**

- Item 1. Consistent with HSDC's Yearly Activity Plan efforts are being directed towards entrepreneurial development. In conjunction with a network of service providers (HiTEN) outreach targets to companies are being met.
- Item 2. Access to potential investors is exceeding goals as a result of HSDC's new fund investment.
- Item 3. Service providers are being educated and brought into the HiTEN network on plan.

## **PART IV - PROGRAM ACTIVITIES**

Item 1. No new investments were made in FY 07. This year a \$75,000 investment is being made.

Item 2. The FY 08 planned venture capital conference has been pushed back to October of FY 2009.

Item 3. New entrepreneurial outreach programs are being contemplated and may exceed plan.

REPORT V61 11/29/07

PROGRAM TITLE:

NATURAL ENERGY LAB OF HAWAII AUTHORITY

PROGRAM STRUCTURE NO: 010504

PROGRAM STRUCTURE NO: 010504 FISCAL YEAR 2006-07 THREE MONTHS ENDED 09-30-07 **NINE MONTHS ENDING 06-30-08 BUDGETED** ACTUAL | + CHANGE | % | **ACTUAL** BUDGETED + CHANGE | % | BUDGETED ESTIMATED | + CHANGE | % **PART I: EXPENDITURES & POSITIONS RESEARCH & DEVELOPMENT COSTS POSITIONS** EXPENDITURES (\$1,000's) **OPERATING COSTS POSITIONS** 0.00 0.00 0.00 | 01 + 0.00 0.00 0.00 0 | 0.00 0.00 0.00 0 ] **EXPENDITURES (\$1000's)** 12,199 10,094 2,105 | 17 | 1,372 895 477 35 1 11.264 11,792 + 528 5| **TOTAL COSTS POSITIONS** 0.00 0.00 0.00 | 0 | 0.00 0.00 0.00 01 0.00 0.00 0.00 + 0 | **EXPENDITURES (\$1000's)** 12,199 10,094 2,105 | 17 | 1,372 35 j 895 477 11,264 11,792 528 | 5 | FISCAL YEAR 2006-07 FISCAL YEAR 2007-08 **PLANNED ACTUAL** + CHANGE % PLANNED ESTIMATED | + CHANGE | % PART II: MEASURES OF EFFECTIVENESS # OF NEW NELHA TENANTS (ACTUAL) 5 2 3 40 | 3 5 2 40 I 2. NEW TENANTS (ACRES)(ACTUAL) 15.4 24.3 8.9 58 I 20 15.7 4.3 | 22 | 3. AMOUNT OF TENANT SALES (\$M) 62.0 50 12 | 19 | 68.2 19 | 55 I -13.2 I 4. INCREASE IN REVENUES (\$K) 607 577 30 5 1074 1104 | + 30 3 | 5. AMT OF TENANT CAPITAL INVSTMNT AT NELHA (\$M) 15 15.3 0.3 2 6 6 | + 0 0 [ VALUE OF CEROS PROJECTS FUNDED (\$M) 5.8 16 40 0.0 E 0 E 0 1 + ^ i

0. VALUE OF CEROS PROJECTS FORDED (\$M)	1 0.8	4.9	-	0.9   16	5.8	5.8	+	0	0 1
7. # OF CEROS OUTREACH & INTERFACE ACTIVITIES	17	17	+	0   0	17	17 j	+	0	0 j
PART III: PROGRAM TARGET GROUP	1		I	1 1				1	
1. # BUSINESS/INT'L ORGS W/OCEAN RES INTERESTS	55	51	i -	4   7	50	55	+	5	10
2. # BUSINESS/INT'L ORGS W/SUSTAIN ENERGY INTSTS	j 45	41	i -	4   9	40	60	+	20	50
3. # TENANTS W/BIOTECHNOLOGY INTERESTS	7	7	+	o j oj	7	7 İ	+	o i	oi
4. # COLLABORATIONS W/UNIVERSITIES AND COLLEGES	4	4	j +	0   0	4	4 j	+	o i	oj
<ol><li># COLLABORATIONS W/NATIONAL LABORATORIES</li></ol>	] 3	3	+	o j oj	2	2	+	o i	oi
<ol><li># ORGS COMMERCIALIZING OCEAN TECHNOLOGIES</li></ol>	85	71	j -	14   16	85	75	-	10 j	12 j
7. # ORGS IN OCEAN TECH DEV & DOD COMMANDS	600	600	+	0   0	600	600	+	οj	· 0 j
PART IV: PROGRAM ACTIVITY		•	ı			1		• 1	
1. # OF NELHA TENANTS (ACTUAL)	42	39	j -	3   7	42	43	+	1 1	2
2. CURRENT NELHA TENANT EXPANSION (ACRES)	j 5	0	i -	5   100	3	9.2	+	6.2	207
3. % OF LAND USE AT NELHA & HOST PARK	31.81	35	j +	3.19   10	33	38	+	5 i	15
<ol><li>CUM AMOUNT OF STATE, TENANT, &amp; FED CAP IMPV (\$M)</li></ol>	102	216	j +	114   112	109	222	+	113 i	104
<ol><li># OF NELHA OUTREACH ACTIVITY PARTICIPANTS</li></ol>	2792	3060	+	268   10	3072	5100 j	+ 2	2028 j	66 i
<ol><li>% CEROS BUDGET USED FOR TECHNOLOGY PROJECTS</li></ol>	91	83	į -	8   9	91	90 j	-	1 j	1
<ol><li># OF CEROS OUTREACH &amp; INTERFACE PARTICIPANTS</li></ol>	400	400	j +	o joj	400	400	+	jo	οj
					***************************************				

### PROGRAM TITLE: NATURAL ENERGY LAB OF HAWAII AUTHORITY

01 05 04 BED 146

#### **PART I - EXPENDITURES AND POSITIONS**

S-345-Variance in FY 07 expenditures is due to much lower tenants' usage of seawater then the projections given to NELHA, coupled with position vacancies and contracts for telephone system upgrades, laboratory equipment and seawater alarm and control system upgrades coming in much less than anticipated.

S-245- Variance due to CEROS contracts not being encumbered in 4th quarter of FY 07 and being deferred to FY 08.

S-251- Variance is due to delays in securing competent lower tier vendors to assist NELHA with its Micro-Grid project at its Gateway Facility.

S-345- Variance of \$495,822.01 in the first quarter of FY 08 is due to timing of processing payments for ceded land, central and admin services assessments and contract encumbrances/expenditures for equipment and seawater delivery service maintenance that was scheduled for the first quarter.

#### **PART II - MEASURES OF EFFECTIVENESS**

- Item 1. Variance due to the timing of when prospective tenants submit proposals and when they actually become tenants. NELHA has no control over the time it takes prospective tenants to get their start-up capital.
- Item 2. Variance due to the same issue above, coupled with new tenants taking less land than originally proposed.
- Item 3. Variance due to lesser sales than tenants' projected.
- Item 5. Variance is due to tenants under estimation of what their capital improvement cost would be.
- Item 6. The variance in FY 07 is due to the number of proposed CEROS contracts to be encumbered in the 4th quarter was deferred to the 1st quarter of FY 08.

#### **PART III - PROGRAM TARGET GROUPS**

Item 1 & 2. There were slight variances in business with international organizations with ocean resources and sustainable energy interest. NELHA expects these interests to greatly increase due to the local and national press/TV writing stories about NELHA's successes. In FY 08 we have began to see a dramatic increase in alternative energy companies inquiring about starting projects at NELHA.

Item 6. Variance of 17% less than projected is due to additional sources being available for research funding.

#### **PART IV - PROGRAM ACTIVITIES**

- Item 1. Variance due to timing of when prospective tenant request tenancy and when they actually sign a lease.
- Item 2. Variance due to tenants not initiating their proposed expansions as planned and/or deciding to occupy less acreage.
- Item 3. Variance is due to the timing of new tenants occupying land at NELHA and the time they take to obtain capital investment to make the land occupiable.
- Item 4. Variance due to obtaining updated information from NELHA tenants on their capital improvement cost which is higher than projected.
- Item 5. Variance due to increased exposure of the NELHA Gateway Facility.

PROGRAM TITLE:

WATER AND LAND DEVELOPMENT

PROGRAM-ID: LNR-1
PROGRAM STRUCTURE NO: 0106

LNR-141

	FISCAL	YEAR 2006-	07	1	l	THREE MON	ITHS ENDED 09	-30-07	7		NINE MO	NTHS ENDING	06-30-0	80	
	BUDGETED	ACTUAL	<u>+</u> C	HANGE	%	BUDGETED	ACTUAL	<u>+</u>	CHANGE	%	BUDGETED	ESTIMATED	± CH	IANGE	%
PART I: EXPENDITURES & POSITIONS RESEARCH & DEVELOPMENT COSTS POSITIONS EXPENDITURES (\$1,000's)	 		[ [ [	-				     							     ·
OPERATING COSTS															
POSITIONS EXPENDITURES (\$1000's)	3.00   395		+   -	0.00   181		5.00 224	3.00 77	j -	2.00   147	40   66	5.00 671	5.00 831	+	0.00 160	•
TOTAL COSTS POSITIONS EXPENDITURES (\$1000's)	3.00 395	3.00 214	   +   -	0.00   181		5.00 224	3.00 77	-	2.00   147	40   66	5.00 671	5.00 831	+   +	0.00 160	
					L	FISC	AL YEAR 2006-	07			FIS	CAL YEAR 2007	-08		
					Ī	PLANNED	ACTUAL	<u>+</u>	CHANGE	%	PLANNED	ESTIMATED	<u>+</u> CH	IANGE	1%
PART II: MEASURES OF EFFECTIVENESS  1. SURFACE WATER SUPPLY DEVELOPED 2. GROUNDWATER SUPPLY DEVELOPED 3. WATER CREDITS PROVID TO STATE AG 4. STATE LANDS DEVELOPED (ACRES)	(MGD)	_S)			[     	0 1 500 20	0 0 0 20	+   -   +	0   1   500   0	0   100   100   0	0 1 500 20	0   0   50   20	+ - - +	0   1   450   0	90
PART III: PROGRAM TARGET GROUP  1. DEFACTO POPULTN BENEFITING FROM	M IMPROVEMENTS	(NO.)				1.3	1.4	+	0.1	  8	1.3	1.4	+	0.1	   8
PART IV: PROGRAM ACTIVITY  1. PLANNING AND PROGRAMMING (NUME 2. PROJECTS DESIGNED (NUMBER OF PR 3. ENGINEERING CONSULTANT CONTRA 4. ENGIN SVCS PROVIDD TO OTHER DLN 5. CIP EXPENDITURES (\$1,000) 6. ALTERNATE WATER DEVLPM PROJECT	ROJECTS) CTS ADMINISTEREI R OFFICES (MAN H	D RS)			     	25 25 10 15000 15000 0	25 25 20 20000 43888	+   +   +   +   +	5000 j	0   0   100   33   193	25 25 10 15000 15000	25   25   20   20000   30000	+ + + + +	0   0   10   5000   15000	   0   100   33   100

### PROGRAM TITLE: WATER AND LAND DEVELOPMENT

01 06 LNR 141

### **PART I - EXPENDITURES AND POSITIONS**

Differences in staffing levels, budgeted amounts and actual expenditures due to staff vacancies and unused accrued vacation/sick leave/retirement fund for CIP staff.

### PART II - MEASURES OF EFFECTIVENESS

Item 2 - Reflects authorized (funded) water supply projects and their completion. There are no projects of this type currently authorized.

Item 3 - Actual requests for water credits from State agencies were less than anticipated. Agencies submit water requests to this program when their specific project is applying for a building permit and is nearing construction.

### **PART III - PROGRAM TARGET GROUPS**

Item 1 - Defacto population increased.

### **PART IV - PROGRAM ACTIVITIES**

- Item 3 Reflects increase in number of authorized CIP projects.
- Item 4 Reflects services provided due to increase in projects authorized under other DLNR divisions.
- Item 5 Reflects actual expenditures; an additional \$53.9 million is encumbered in consultant and/or construction contracts.

SPECIAL COMMUNITY DEVELOPMENT

PROGRAM TITLE: PROGRAM-ID:

PROGRAM STRUCTURE NO: 0107

1	FISCAL	YEAR 2006-	i		THREE MON	NTHS ENDED 0	9-30	-07		NINE MONTHS ENDING 06-30-08						
	BUDGETED	ACTUAL	<u>+</u> C	HANGE	%	BUDGETED	ACTUAL	ı	± CHANGE	%	BUDGETED	ESTIMATED	+ CHANGE	≣   %		
PART I: EXPENDITURES & POSITIONS RESEARCH & DEVELOPMENT COSTS POSITIONS EXPENDITURES (\$1,000's)			     					] ] ]					 	     		
OPERATING COSTS POSITIONS EXPENDITURES (\$1000's)	2.00 4,829	2.00 1,687	   +   -	0.00   3,142	0   65	2.00 522	2.00 455	 	+ 0.00	0   13	2.00 1,969	2.00 2,062	   + 0.00   + 93	•		
TOTAL COSTS POSITIONS EXPENDITURES (\$1000's)	2.00 4,829	2.00 1,687	   +   -	0.00   3,142	0   65	2.00 522	2.00 455		+ 0.00 - 67	0   13	2.00 1,969	2.00 2,062	+ 0.00   + 93	•		
					L	FISCAL YEAR 2006-07						FISCAL YEAR 2007-08				
						PLANNED	ACTUAL	Ī	+ CHANGE	%	PLANNED	ESTIMATED		.  % /		
PART II: MEASURES OF EFFECTIVENESS  1. NEW PRIVATE DEVELOPMENT IN KAKAAKO COMM DEV (\$M)  2. NEW PRIVATE DEVELOPMENT W/IN KALAELOA (\$M)				   	175 0	175 0	- !	+ 0	  0  0	134 15	98 0	- 36   - 15				

Intermediate Level Program
No Narrative
(See Lowest Level Programs for Explanation of Variances)

REPORT V61 11/29/07

HAWAII COMMUNITY DEVELOPMENT AUTHORITY

PROGRAM TITLE: PROGRAM-ID:

PROGRAM-ID: BED-150
PROGRAM STRUCTURE NO: 010701

	FISCAL	YEAR 2006-	07			THREE MON	ITHS ENDED 09-	30-07	NINE MONTHS ENDING 06-30-08							
	BUDGETED	ACTUAL	CTUAL   + CHANGE  %		%	BUDGETED	ACTUAL	+ CHANGE	%	BUDGETED	ESTIMATED	+ CHANGE		%		
PART I: EXPENDITURES & POSITIONS RESEARCH & DEVELOPMENT COSTS POSITIONS EXPENDITURES (\$1,000's)	 		-					 					     			
OPERATING COSTS POSITIONS EXPENDITURES (\$1000's)	2.00   3,322	2.00 710	   +   -	0.00   2,612		2.00 240	2.00 173	   + 0.00   - 67	0   28	2.00 721	2.00 794	+ +	0.00   73	0 10		
TOTAL COSTS POSITIONS EXPENDITURES (\$1000's)	2.00 3,322	2.00 710	   +   -	0.00   2,612	0   79	2.00 240	2.00 173	+ 0.00   - 67	0    28	2.00 721	2.00 794	++	0.00   73			
							AL YEAR 2006-0									
PART II: MEASURES OF EFFECTIVENESS  1. NEW PRIV DEV IN KAKAAKO COM DEV DIST (\$M)  2. NEW BLDG FLOOR SPACE IN KAKAAKO (1000 SF)  3. # OF NEW HOUSING UNITS IN KAKAAKO  4. # OF NEW PUBLIC FACILITIES IN KAKAAKO  5. # ACTIVELY-USED PARCELS IN KALAELOA CDD  6. NEW PRIVATE DEVELOPMENT WITHIN KALAELOA (\$M)						175 1248 947 0 0	175 1000 720 0 54 0	<u>+</u> CHANGE   + 0   - 248   - 227   + 0   + 54   + 0	%     0    20     24     0     0	134 520 399 0 57 15	98 765 626 1 56 0	+ CH/ - + + -	ANGE   36   245   227   1   1   15	27   47   57   0   2		
PART III: PROGRAM TARGET GROUP  1. # OF RESIDENTS IN KAKAAKO 2. # OF EMPLOYEES IN KAKAAKO 3. # OF BUSINESSES IN KAKAAKO 4. # OF LANDUSERS WITHIN KALAELOA 5. # RESIDENTS WITHIN KALAELOA & SURROUNDING AREAS						10080 27423 1651 0 250	10080 27423 1649 54 4000	+ 0   + 0   - 2   + 54   + 3750	   0    0    0    0	11660 25757 1658 35 1050	11660   25715   1656   56	+ - - +	0   42   2   21   3950	0   60		
PART IV: PROGRAM ACTIVITY  1. DEVELOPMENT PERMITS ISSUED IN KA 2. #INFRASTRUCTURE IMPROV PROJS BE 3. NEW PUBLIC IMPROVEMENTS IN KAKAA 4. #PARCELS IN KALAELOA COVERED BY 5. NEW PLANNING IN KALAELOA (\$M) 6. #PARCELS, INFRASTRUCTURE SYS CC 7. #PROJS FACILITATED & COMPLETED IN	EGUN IN KAKAAKO AKO (\$M) ECON DEV PLAN INVEYED IN KALAE					160 1 12.9 121 2 4 0	160 1 6.18 121 .02 5	+ 0   + 0   - 6.72   + 0   - 1.98   + 1   + 5		160 1 28.4 121 2 42 5	160   0   .80   121   2   42   5	+ - - + +	0   1   27.6   0   0   0	0   100   97   0   0   0		

## PROGRAM TITLE: HAWAII COMMUNITY DEVELOPMENT AUTHORITY

01 07 01 BED 150

#### **PART I - EXPENDITURES AND POSITIONS**

FY07: The variance due to: 1) HCDA Kakaako revolving fund expenditure was \$58,524 less than budget caused by legislative actions that resulted in reduced activities in the district; 2) Kalaeloa revolving fund expenditure was \$59,579 less that budget due to postponed activities in the district.

1st Quarter FY08: The variance due to: 1) Kalaeloa District activities less than budget because of limited available funding source as results of late or non payment for assessment from non- federal land owners; 2) Kakaako District activities less than budget because of delayed transfer of management of Kewalo Basin.

#### **PART II - MEASURES OF EFFECTIVENESS**

Item 1. FY07: No variance. FY08: The variance results from of rapidly changing development in the district. The negative \$36 M variance is net results of postponements of three projects (-30M for Moana Vista, -10M for Waterfront, -2M for Pump Station) and 5.9M for a new project.

Item 2. FY07: Negative effect of 248 (1,000 sf) is due to postponement of one project (909 Kapiolani). FY08: The 245 (1,000 sf) variance mainly due to shifting from FY07 to FY08 of one project (909 Kapiolani).

Item 3. FY07: Negative effect of 227 is due to postponement of one project (909 Kapiolani). FY08: Variance of 227 is due to shifting from FY07 to FY08 of one project (909 Kapiolani).

Item 4. FY07: No variance. FY 08: One new project (Pohukaina School) is expected to start.

Item 5. Variance mainly due to entries based on "stock", not "change," of the meaning of this measure.

Item 6. FY07: No variance. FY08: Planned was previously overestimated.

#### **PART III - PROGRAM TARGET GROUPS**

Item 1. No variance.

Item 2. No variance.

Item 3. FY07/FY08: The variance mainly due to postponement of private development projects.

Item 4. Variance mainly due to entries based on "stock", not "change", of the meaning of this measure.

Item 5. Variance mainly due to entries based on "stock", not "change", of the meaning of this measure.

#### **PART IV - PROGRAM ACTIVITIES**

Item 1. No variance.

Item 2. No variance. FY08: Negative effect due to postponement of one project (Forest Ave) to future year.

Item 3. FY07: Negative 6.72M variance due to cancellation of one project (ID11) FY08: Negative 27.6M effect due to postponement of three projects (-20M, JABSOM Phase II, -1.0M Pohukaina School, -1.3M Kakaako Drainage), and cancellation of one project (-4.45M, ID11).

Item 4. FY07/FY08: Kalaeloa Master Plan is comprehensive covering the entire district.

Item 5. FY07: Negative 1.98M variance is due to lack of legislative appropriation.

Item 6. FY07: Variance due to underestimated measure objective. FY08: No variance.

Item 7. FY07: Variance due to incorrect measure objective. FY08: No variance.

# **VARIANCE REPORT**

STATE OF HAWAII

PROGRAM TITLE:

ALOHA TOWER DEVELOPMENT CORPORATION

PROGRAM-ID:

BED-151 PROGRAM STRUCTURE NO: 010702

	FISCAL	YEAR 2006-	07		THREE MONTHS ENDED 09-30-07   NINE MONTHS ENDING 06									8	
PART I: EXPENDITURES & POSITIONS	BUDGETED	ACTUAL	JAL   ± CHANGE		%	BUDGETED	ACTUAL	] <u>+</u> C	+ CHANGE		BUDGETED	ESTIMATED	TIMATED   ± CH.		%
RESEARCH & DEVELOPMENT COSTS POSITIONS EXPENDITURES (\$1,000's)	 		     					     							     
OPERATING COSTS POSITIONS EXPENDITURES (\$1000's)	0,00 1,507		   +   -	0.00   530		0.00 282	0.00 282	   +   +	0.00	  0  0	0.00 1,248	0.00 1,268	   +   +	0.00   20	   0   2
TOTAL COSTS POSITIONS EXPENDITURES (\$1000's)	0.00 1,507	0.00 . 977	   +   -	0.00   530		0.00 282	0.00 282	   +   +	0.00 0	0   0	0.00 1,248	0.00 1,268	+	0.00   20	
						FISC	CAL YEAR 2006-0	)7		FISCAL YEAR 2007-08					
2.2.					. L	PLANNED	ACTUAL	<u>+</u> C	HANGE	%	PLANNED	ESTIMATED	<u>+</u> CH/	ANGE	%
PART II: MEASURES OF EFFECTIVENESS  1. DEVELOPMENT PROJECTS GENERATE  2. NUMBER OF JOBS CREATED  3. TOTAL CONSTR VALUE OF DEV PROJS  4. EST. TAX REVENUE INCREASE FROM D	UNDER NEGOTN (				]     	5 100 305 0	5 100 305 .47	   +   +   +	0   0   0   0.47	  0  0  0	5 100 305 35.7	305	+ + + +	0   0   0   0	   0   0   0
PART III: PROGRAM TARGET GROUP  1. LOCAL AND INTERNATIONAL REAL EST 2. EXISTING AND POTENTIAL TENANTS/US						2 80	2 80	   +   +	0	  0  0	2 500	2 500	+++	   0   0	     0
PART IV: PROGRAM ACTIVITY  1. # PROJECTS UNDER DEVELOPMENT OF CONTROL OF PROJECTS UNDER CONSTRUCTIONS ENTERED IN 13. # OF INITIATIVES GENERATED  4. # OF PROJECTS UNDER CONSTRUCTIONS IN 15 PROJECTS UNDER CONSTRUCTIONS UNDER CONSTRUCTIONS IN 15 PROJECTS UNDER CONSTRUCTIONS UNDER CONSTRUCTIONS UNDER CONSTRUCTIONS UNDER CONSTRUCTIONS UNDER CONSTRUCTIONS UNDER CONSTRUCTIONS UNDER CONSTRUCTIONS UNDER CONSTRUCTIONS UNDER CONSTRUCTIONS UNDE	то	IENT				5 5 7 2	5 5 7 2	   +   +   +   +	0   0   0   0	0   0   0   0	5 5 7 2	5   5   7   2	+ + +	0   0   0   0	0 0

## PROGRAM TITLE: ALOHA TOWER DEVELOPMENT CORPORATION

01 07 02 BED 151

### **PART I - EXPENDITURES AND POSITIONS**

#### **EXPENDITURES**

Expenditures were less than budgeted due to reduction in personnel costs. A development manager position was left unfilled pending completion of negotiated agreements with the developer for Piers 5 & 6. Another project manager position was not fully funded due to the incumbents reduction in work hours. The incumbent subsequently resigned from the position in FY09. Authorization has been granted to fill both positions and ATDC expects to recruit and hire in FY 08.

#### **POSITIONS**

No variance in permanent positions.

### **PART II - MEASURES OF EFFECTIVENESS**

Measures of Effectiveness were met in FY07 except for actual tax revenue generated in FY07, which is estimated at .47M. This amount is below planned estimates due to non-start of construction for the Piers 5&6 Project.

The projects generating tax revenue were consultant contracts related to the Piers 5&6 project and projects under the Hawaii Harbors Task Force Project.

#### PART III - PROGRAM TARGET GROUPS

No variance in FY 07.

### **PART IV - PROGRAM ACTIVITIES**

Estimated program activities were met in FY07.

# **VARIANCE REPORT**

REPORT V61 11/29/07

PROGRAM TITLE:

HAWAII HOUSING FINANCE AND DEVELOPMENT CORP

PROGRAM-ID: PROGRAM STRUCTURE NO: 0108

BED-160

	FISCAL	FISCAL YEAR 2006-07   THREE MONTHS ENDED 09-30-07   NINE MONTHS EN									NTHS ENDING	G 06-30-08				
	BUDGETED ACTUAL   ±		1 ± 0	HANGE	%	BUDGETED	ACTUAL	±	+ CHANGE		BUDGETED	ESTIMATED	± CHANGE		%	
PART I: EXPENDITURES & POSITIONS RESEARCH & DEVELOPMENT COSTS POSITIONS EXPENDITURES (\$1,000's)	 		     	 	     			       					i ! [		]   	
OPERATING COSTS POSITIONS EXPENDITURES (\$1000's)	30.00 30,608	20.00 27,791	  -  -	   10.00   2,817	33   9	34.00 38,077	19.00 2,958	-	15.00 35,119	44    92	34.00 23,553	34.00 60,339	   +   +	0.00 36,786		
TOTAL COSTS POSITIONS EXPENDITURES (\$1000's)	-   30.00   30,608	20.00 27,791	  -  -	10.00   2,817	33   9	34.00 38,077	19.00 2,958	   -   -	15.00 35,119	44     92	34.00 23,553	34.00 60,339	   +   +	0.00 36,786	•	
					1_	FISC	AL YEAR 2006-0			FISCAL YEAR 2007-08						
					<u>L</u>	PLANNED	ACTUAL	1 ±	CHANGE	%	PLANNED	ESTIMATED	<u>+</u> C	HANGE	%	
PART II: MEASURES OF EFFECTIVENESS  1. # OF HOMEBUYERS ASSISTED  2. # OF NEW RENTAL UNITS						80 352	199 768	+	119 416		280 296	774 298	   +   +	494 2	!   176   1	
<ul><li>3. # OF EXISTING AFFORD RENTAL HOUS</li><li>4. # OF LEASE RENTS RENEGOTIATED</li></ul>					i I	70 1	108 0	+	38	•	154 0	305 0	   +   +	151 0	98	
5. # OF SINGLE FAM LEASHLD LOTS CONV	VERT TO FEE SIMP	LE				0	0	+	0	0	1	0	-	1	100	
PART III: PROGRAM TARGET GROUP  1. HSEHLDS EARN UP 140% OF MED INC E  2. EMPLOYEES OF TARGETED IND IDENTI	1	502 0	362 0	   -   +	140 0	28   0	730 0	801 0	   +   +	71   0	   10   0					
PART IV: PROGRAM ACTIVITY  1. ORIGINATE LOANS/GRANTS FOR ACQ/F		254	599	+	345	136	132	391	   +	259	   196					
2. ALLOCATE TAX CRDT FOR ACQ/REHAB 3. ISSUE TAX-EXEMPT REVENUE BONDS ( 4. LITTLIZE CH 2011 TO FAC ST & CNTX-LA  4. LITTLIZE CH 2011 TO FAC ST & CNTX-LA	ļ	352 50	242 0	-	110   50	31   100	290 75	290 75	+   +	0	0					
4. UTILIZE CH 201H TO FAC ST & CNTY LAND APP FOR HSNG 5. ACQUIRE/DISPOSE OF REAL PROPERTY 6. ASSIST FIRST-TIME HOMEBUYERS							70 5 199	+	70   4	0   400	850 2	755 5	-   +	95   3	11   150	
7. PROCESS APP FOR ARBITRATION OF LEASE RENT RENEGO  8. PROCESS APPLICATIONS FOR LEASEHOLD CONVERSION							199 1 1	+   +   +	119   0   0	149   0   0	280 0 0	774 1 1	+   +   +	494   1   1	176    0    0	

## PROGRAM TITLE: HAWAII HOUSING FINANCE AND DEVELOPMENT CORP

01 08 BED 160

## **PART I - EXPENDITURES AND POSITIONS**

FY 07 budget data for the now nonexistent program IDs (BED 223, 225, 227, 229, 231) have been combined with the FY 07 budget data of BED 160.

The variance is primarily due to a delay in filling of positions pending reorganization approval.

### **PART II - MEASURES OF EFFECTIVENESS**

- Item 1: Variance is due to a greater effort to promote the Mortgage Credit Certificate program. This effort resulted in MCC numbers being over three times the projected amount.
- Items 2 & 3: Variance is a result of higher than anticipated Conveyance tax collections which allowed HHFDC to award, Rental Housing Trust Fund (RHTF), funds to more units than anticipated.
- Item 4: Variance is due to the fact that no grievances were filed.

### **PART III - PROGRAM TARGET GROUPS**

Item 1: Variance is due to the utilization of updated HUD data for the actual average monthly income of households.

### **PART IV - PROGRAM ACTIVITIES**

- Item 1: Variance is due to delays with the Sr. Residence project at Iwilei.
- Item 2: Variance is a result of higher than anticipated Conveyance tax collections which allowed HHFDC to award, Rental Housing Trust Fund (RHTF), funds to more units than anticipated.
- Item 3: Variance is due to higher than anticipated construction costs which meant larger amounts of LIHTC were needed to develop/rehabilitate units.
- Item 4: Variance is due to a delay in the issuance of bonds for two rental housing projects.
- Item 5: Variances depend on the time it takes to obtain zoning and permits.
- Item 6: Variance is due to a greater effort to promote the Mortgage Credit Certificate program. This effort resulted in MCC numbers being over three times the projected amount.
- Items 7 & 8: No variance.

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